



**FAVAS. M.K.P**

**Sales Executive**

+971 553765858 favaseklm123@gmail.com

Dubai, United Arab Emirates

#### ❖ PROFESIONAL SUMMERY

Sales Executive with 7 years of experience in exceeding targets and building strong customer relationships. Fluent in Arabic, English, and Hindi, with excellent communication skills. Proficient in sales strategies, product knowledge, and CRM tools. Holder of a valid UAE driving license, enabling flexibility and mobility for business needs.

#### ❖ PROFFESIONAL EXPERIENCE

##### **Sales Executive**

##### **Eastern Night Video UAE (4 Years)**

- Achieve assigned sales targets through effective selling techniques.
- Address customer inquiries and provide product information and recommendations.
- Identify potential customers and generate new business opportunities.
- Provide regular reports on sales performance and market trends.

##### **Sales Executive**

##### **Interpack UAE (3 Years)**

- Upsell and cross-sell products to maximize revenue.
- Build and maintain strong relationships with customers.
- Share feedback and insights to improve sales strategies.
- Stay updated with product knowledge and industry developments.

#### ❖ EDUCATION

Higher Secondary Certificate

**Board of Higher Secondary Education, Kerala**

#### ❖ SKILLS

🌐 **Sales Development:** Ability to adapt communication style to suit different audiences, Staying updated with industry trends and competitor offerings.

🌐 **Technical Skills:** MS Office Suite, POS Systems, Internet Research, Social Media Management, Email Communication

🌐 **Languages:** Arabic, English, Hindi, Malayalam

#### ❖ KEY STRENGTH

- Proven ability to consistently meet and exceed sales targets over 7 years.
- Skilled at building trust and maintaining long-term client relationships.
- Ability to prioritize tasks and manage multiple responsibilities efficiently.
- Fluent in Arabic, English, and Hindi, enabling effective engagement with diverse customers.
- Holder of a UAE driving license, ensuring accessibility and flexibility for client visits and business travel.

#### ❖ DRIVING ICENSE

Valid licenses in UAE, and India

#### ❖ DECLARATION

I hereby certify that all above mentioned information are true and correct to the best of my knowledge.

Reference: Available up on request.

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