



SUJINI FERNANDO

Sales Executive

I am an approachable, motivated and confident Sales Executive with the ability to excel sales targets and make a real difference in the organisation's revenue generation. I have expert knowledge of the selling process and I fully recognise the human and emotional aspects of buying and selling. I possess strong social skills that enable me to be a strong relationship builder with clients and colleagues.

Contact



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Al barsha, Dubai

Education

GCE ADVANCED LEVEL

St. Sebastian College
2016-2018
Katuneriya, Srilanka

GCE ORDINARY LEVEL

Holy Family Convent
2011-2015
Wennappuwa, Srilanka

Skills

Communication



Time Management



Active Listening



Problem Recognition



Negotiation Skills



Experience

Cashier/Sales Officer

Majid Al Futtaim Hypermarkets May 2022 - Present
Mall Of The Emirates- Albarsha



- Applied positive customer service approach to increase satisfaction level
- Completed customer orders with speed and accuracy
- Processed invoices and payment runs with complete accuracy
- POS system, Cash handling including Foreign Currencies
- Created and maintain display and signs.
- Developed unique sales strategies tailored to customer needs.

Cashier/Sales Executive

Flemingo Dutyfree Pvt. Ltd April 2019 - Dec 2021
Bandaranaike International Airport-
Colombo Srilanka



- Sales experience in Liquor, Perfume & Confectionery
- Cash handling (Currencies all around the world), POS system, Card transactions.
- Attended basic trainings such as (Gucci, Estee Lauder, Diageo, Chivas regal, Jameson, Bacardi, Zonin, Mondelez, Ferrero & Lindt)
- Product merchandising
- Customer retention abilities
- Product and service knowledge
- Customer needs analysis

Languages

English



Sinhala



Tamil



Reference

Dineli Sewwandi
Salesperson

Majid Al Futtaim Hypermarkets
+971 50 347 3409