



GAMAL EL SOUKARY

CONTACT

Address: AL Nuaimia - Ajman

Phone: +971506303436

+201096505080 (What's app)

Email: elsoukarygamal@gmail.com

Nationality: Egyptian - Male

LinkedIn: linkedin.com/in/gamal-elsoukary-01a29b283

Residency Status: UAE Resident until October 2026

SKILLS

Technical Skills:

- MS Office, Web Pages, Internet Explorer, Data Analysis, PHONEX, MicroTik, Oracle, Snow White Soft.

Soft Skills:

- Excellent communication skills both written and oral.
- Very good conceptual and analytical skills.
- Thinking both creatively & logically to solve problems.
- Driving License in Egypt.
- Negotiation Skills & Business acumen.
- Engaging leadership style.

Personal Trait Skills:

- Punctual, creative, problem solver, reliable and organized.

LANGUAGES

Arabic

Native

English

Beginner (A2)

PROFESSIONAL SUMMARY

Highly accomplished Account Manager with +18 years of experience driving revenue growth, increasing customer satisfaction, and developing successful sales strategies. Proven track record in negotiating contracts, managing key accounts, and implementing CRM systems resulting in a 35% increase in revenue and a 50% increase in efficiency. Skilled in analyzing customer data and identifying trends that generated SAR 600K in revenue within the first year.

WORK HISTORY

Accounts Manager, 09/2018 to Present

WahWah Fish Restaurant - Alexandria - EGYPT

- Restaurant establishment, managing Accounts & financial responsibility for e.g.: Staff monitoring, purchasing & supply demands, marketing.
- Cost accounting, accounting program establishment, Store controlling, collaboration with suppliers.
- Cash flow list, income statement, balance sheet review & certification.

Chief Of Accounting Dept., 01/2017 to 08/2018

Tarek Ziyad Jawad Co. For Contracting - Riyadh - KSA

- Prepared final accounts, financial position since 2017.
- Prepared Salaries & Depreciation sheets.
- Prepared auditing balances.
- Determined the cost of generating units for the purposes of pricing using the weighted average method.

Accountant - Financial Dept., 04/2012 to 12/2016

MASCO (Mohammed Ali Al Swailem Company)- Al Madinah - KSA

- Determined order's batch costing for warehouses stocks.
- Reviewed accounts of contractor's invoices and purchase orders.
- Assessed project's financial needs and analyzed all the project expenses.
- Calculated overheads, analyzed industrial, company general expenses.

Cost Accountant, 01/2006 to 12/2011

ASK Clothing CO. (Public Free Zone)- Alexandria- EGYPT

- General accounting, product costing, warehouses stock observation

EDUCATION

B.Sc. of Commerce - Accounting Department 2005

Alexandria University - Faculty of Commerce - Alexandria, EGYPT

CERTIFICATIONS

- **MS ACCESS 2003 (Level 1,2,3) - 40 hrs. - 2005**
New Horizon Center, Alexandria, EGYPT
- **MS EXCEL (Levels 1,2,3) - 24 hrs. - 2005**
New Horizon Center, Alexandria, EGYPT