

**HAZRAT BILAL****Contact:** +971565774537**Email:** [hazratbilal44917@gmail.com](mailto:hazratbilal44917@gmail.com)**Passport No:** BK 3707282**Dubai, U.A.E****PERSONAL STATEMENT**

A proactive, customer-focused Sales person with successful sales experience and a positive, confident approach. Well-developed skills in forming trusting relationships with customers as well as quickly reacting to their needs and presenting the most apt products and services. Able to work well both in teams and on own initiative, with a proven record of contributing to process improvements. Resilient and confident and works well under pressure.

**CAREER HISTORY****FARM FRESH LLC, Dubai, U.A.E****SALES Assistant****AUG,2022-AUG,2024****Duties:**

- Dealing with Hotels, Restaurants and Catering services
- To take care of existing accounts, making plans to visit existing & potential Customers. Monitor and implement sales activities/ promotion programs
- Find out the customers' needs for sales opportunities & develop the accounts Increase sales volume for targets achievement
- Undertake new accounts development initiatives with proper market survey, competition analysis and market penetration
- Deliver timely and accurate sales forecasting and reporting
- Analyze and report business results and trends on a weekly/ monthly basis

**Other Experience****ALMARAI EMIRATES COMPANY L.L.C****SALESMAN****SEPT,2024-TO DATE.**

- Two Years Electrical Work experience in Malaysia 2014 to 2015.
- Three Years Works in Pakistan 2015 To 2018.

**ACADEMIC QUALIFICATION**

- DAE [2011-2013], Peshawar KP, Pakistan
- Higher Secondary Leaving Certificate [2011], BISE, Swat, Pakistan
- Secondary Leaving Certificate [2009], BISE, Swat, Pakistan

**COMPUTER SKILLS**

- MS Word, Excel, Power point

**Personal Details:**

- **Date of Birth** : 21/03/1993
- **Sex** : Male
- **Nationality** : Pakistani
- **Marital Status** : Married
- **Dubai Driving Lic. No** 4605274