

CURRICULUM VITAE

Name: Mr. GANESH BALAKRISHNAN
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ABOUT ME:

Objective:

Thriving to achieve in challenging position in an organization, where my knowledge, Innovative ideas, hard work, dedication and ability to acquire new skills would make a positive contribution to the organization in a creative manner

Personal Summary:

Education: Completed Executive MBA, Professional Project Management, and Technical Diploma in Mechanical Engineering.

Experience: 18 years' experience and passion about businesses so that worked and got exposure in various domains and departments.

Worked Countries: India, Saudi Arabia, Nigeria, Qatar, Kenya, Ethiopia, Ghana, UAE, Guinea, Sierra Leone and Oman

Expertise Areas: Technical, Operational, Commercial & Business Development (National & International)

Achievements: Developed Companies and their businesses, Created new verticals of business, Done Company Standards, Did Isuzu after sales and service dealership Creation ETHIOPIA, Sino trucks CKD SKD Plant Consultations ETHIOPIA, FEDEX Licensee System Consultation KENYA & RWANDA, Did projects of Made in local machines in ETHIOPIA and GHANA.

CAREER

Job Title: CONSULTANT: 01.05.2022 TO TILL DATE

Employer: FREELANCER, MUSCAT, SULTANATE OF OMAN

Job Description:

The Core business groundwork converts into management presentation
Making Business Simple model.

Monitor, control and develop,

Structuring, Creating Systemized, Reporting,

Revenue & Expenses Analysis, Graphical Presentation.

Result oriented tasks, accountable for Specific Milestone Achievements.

Job Title: BUSINESS HEAD: 04.01.2021 TO 01.05.2022

Employer: MARKHAASH GUINEE SARL, CONAKRY, REPUBLIC OF GUINEA

Job Description:

- Board Administration and Support
- Program, Product and Service Delivery
- Human Resource Management
- Oversees fundraising planning and implementation
- Handling company shareholders, government entities, and the public
- Leading the development of the company's short and long-term strategy
- Creating and implementing the company or organization's vision and mission

Job Title: BUSINESS HEAD: 23.12.2019 TO 10.11.2020

Employer: AWAL ENTERPRISES, TAMALE, GHANA

Job Description:

- Machines Manufacturing
- Trading Development
- Cross Border and Exports
- Technical Operational Commercial development
- Local Sales & Marketing Overseeing, Monitoring & Controlling
- Machine Making Research & Developing (R & D)

Job Title: BUSINESS HEAD: 01.01.2018 TO 24.12.2019

Employer: EM TRADING PLC, ADDIS ABABA, ETHIOPIA

Job Description:

- Initiating, Running Successful Business by high profit
- Resource planning, organizing for better outputs
- Financial Budgeting and Revenue streaming
- Response for Profit center and Business development activities
- Meeting International standard of Business and Expansion

Job Title: BUSINESS CONSULTANT: 20.06.2015 TO 30.12.2017

Employer: FREELANCER (Worked in QATAR, ETHIOPIA, OMAN, KENYA)

Job Description:

a) Creating **Business Plan, Work Plan and tools/ formats**, to be submitted through approval with the management / **Strategic plan document** and **Portfolio analysis**

b) **Assessment Report:** Submitting the assessment report to management on the end of Induction with hard copy and soft copy along with all the raw data.

c) **Policy manual** document preparation for all functions of the company / **Final Report** which includes the consortium of all the reports

From the DP's I implemented the SCHEDULING, BUDGETING, MONITORING, CONTROLLING AND DEVELOPING key activities to reach better business.

Improve the overall Business Strategy, Revenue and Productivity of the organization,

Improve the quality of the service to get maximum customer satisfaction for good image of org / **Develop fast in delivery** process for maximum customer coverage

Improve the safety of the employees to maintain standard of work and delight work environment / **reduce the cost** of the business processes and expenses

Created morale between organization team & stakeholders to create peaceful work culture and government regulations

Job Title: FLEET OPERATION MANAGER: 18/12/2013 – 17/06/2015 (Team Size: 350 Vehicles & Manpower)

Employer: MECURE HEALTHCARE LTD, NIGERIA

Job Description:

Educating and train the drivers topics about defensive driving, KMPL and fleet maintenance / Vendor relationship management / Identifying local vendors and maintain good relations with them for effective utilization of their service / surpass organizational and sales goals / Preparing all documents & registers required for keeping track of the daily / monthly performance of handling vehicles / Identifications of vendors for spare procurement / Handling a team of workshop managers / Develop and communicate transportation policies and procedures

Job Title: TECHNICAL INSPECTOR: 16/11/2011 - 11/12/2013 (Team Size : 200 Vehicles & Manpower)

Employer: MOTABAQAH, SAUDI ARABIA

Job Description:

Monitor and carryout the schedule maintenance as per manufacturer recommendations / Monitoring controlling the activities of Fleet / Operation process / Overseeing the workshop activities as per the planed service (SS, Prev, Accident, Refurbishment, Breakdown and Repeated) / Carryout the preventive maintenance to reduce the downtime of the vehicles / Involving all people in the organization for effective utilization of the vehicles / Maintaining records related to fleet like Driver license, Vehicle insurance and fitness validity / Monitor and control fuel consumption of vehicles

Job Title: SENIOR ENGINEER: 14/06/2004 - 10/11/2011 (Team Size: 35 Manpower)

Employer: SIMPSON & CO LTD, INDIA

Job Description:

Overseeing logistics functions & negotiating with transporters for cost effective transport solution / Implementing sales and distribution plans to ensure availability of the entire range of products / Handling fleet and transporters to ensuring on time delivery and monitoring transit norms / Monitoring and analyzing the loss in transit and undertaking measures to control the same / Handled and supervised the workshop team to complete the maintenance work within specified timeframe / Stock record through online SAP and Daily MIS reports / Responsible for Inventory and monitor warehouse activities / Control the expenses by attaches the vehicle

EDUCATION

2014-01-28 - 2014-11-04

Education Level: Bachelors

School/College/Uni: ISMS, Hyderabad

Qualifications: Professional Project Management

Grade(s): 'A' Grade

2012-12-06 - 2013-09-09

Education Level: Bachelors

School/College/Uni: ISMS, Hyderabad

Qualifications: EMBA (Dual)

Grade(s): 'A' Grade in (Operation & Project Management)

2001-05-11 - 2004-04-21

Education Level: Diploma

School/College/Uni: Chengalvaraya Naicker Polytechnic

Qualifications: Diploma in Mechanical Engineering

Grade(s): 1st Class with Honors

2000-05-21 - 2001-04-25

Education Level: Secondary

School/College/Uni: Corporation High School

Qualifications: Secondary School Leaving Certificate

Grade(s): School topper

LANGUAGES KNOWN:

English, Tamil, Hindi, Telugu, Kiswahili, Amharic, Dagomba and Arabic (Beginner)

SKILLS

Application Software's:

Auto CAD 2007, Mechanical Desktop Hardware & Networking, M/s Office 2010, Laboratory information management system (LIMS), Dealer Management System (DMS), Autosoft, Minitab, Peach tree, CNET

Interpersonal skills:

Analytical / Effective communication / Presentation / Problem solving / Decision making

Interests & Hobbies:

MECHANISMS, BOOK FAIRS VISIT, WEB SURFING, WATCHING DISCOVERY CHANNEL SHOWS, ROAMING, ATTENDING CONFERENCES, PAINTING, BIKE RIDING, VISITING EXPO'S, MUSIC, RENEWABLE ENERGY RESEARCH, WRITING POEMS

PERSONAL DETAILS:

SKYPE ID: ganeshgearup

NATIONALITY: INDIAN

AGE: 37 Years

GENDER: MALE

MARITAL STATUS: MARRIED

DEPENDENTS:

FATHER – Retired & MOTHER – Home Maker

WIFE – Home Maker & DAUGHTER – 10 Years Old.

PASSPORT

PASSPORT NUMBER: Z4XXXXXX / EXPIRY DATE: 05/2028 / PLACE ISSUE: ADDIS ABABA, ETHIOPIA

DRIVING LICENSE

DRIVING LICENSE: INTERNATIONAL DRIVING PERMIT (NIGERIA) / TYPE: LMV & EXPIRY DATE: 14/02/2024

DRIVING LICENSE: INDIAN NATIONAL DRIVING LICENSE (INDIA) / TYPE: LMV & EXPIRY DATE: 15/08/2025(NT) & 24/05/2019 (T)

DRIVING LICENSE: KENYAN NATIONAL DRIVING LICENSE (KENYA) / TYPE: LMV & EXPIRY DATE: 07/07/2018

DRIVING LICENSE: GUINEA NATIONAL DRIVING LICENSE (GUINEA) / TYPE: LMV & EXPIRY DATE: 15/01/2023

DRIVING LICENSE: OMAN NATIONAL DRIVING LICENSE (OMAN) / TYPE: LMV & EXPIRY DATE: 06/02/2024

DECLARATION:

I hereby declare that all the above details are true and confidential according to my knowledge. (Technically 1:1)

Place: Chennai, India

Yours Truly

(GANESH BALAKRISHNAN)