

SUMMARY

As a seasoned trade finance specialist consultant, I've dedicated my career to facilitating seamless transactions and empowering businesses to thrive in the global marketplace. With a wealth of experience in trade finance instruments such as letters of credit, standby letters of credit, performance bonds, and bank guarantees, I've assisted countless clients in navigating the complexities of international trade with confidence.

My journey in the world of trade finance began with a passion for fostering connections and driving economic growth. Over the years, I've honed my expertise in structuring tailored financial solutions that mitigate risks and unlock opportunities for businesses of all sizes.

Whether you're a seasoned importer/ exporter seeking to streamline your operations or a newcomer to be your trusted partner every step of the way. From advising on the most suitable instruments to providing comprehensive support throughout the transaction process, my goal is to ensure your success and satisfaction.

And

Seasoned independent contractor with background in various fields such as construction, home improvements, and consulting possess strong project management skills and ability to complete tasks within budget and on time. Known for innovative problem-solving style and ability to adapt to different work environments.

Have consistently delivered high-quality results, improving overall efficiency



CONTACT

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EXPERIENCE

TRADE FINANCE PROFESSIONAL CONSULTANT : 21/11/2023 - CURRENT

EURO EXIM BANK – BRAZZAVILLE

- Attract new clients (sales) involved in international trade such as exporters and importers by offering them our trade finance services such as LC (letter of credit), SBLC (Stand-by Letter of Credit), BG (Bank Guarantee) necessary for them to trade successfully the global market.
- Identify opportunities (lead generation) and generate sales from your country of residence.
- Build and maintain strong customer relationships and assist with all relevant client checks.
- Review trade Finance client information in respect of Anti-Money Laundering (AML) Know your customer (KYC), and counter-Terrorism finance (CTF) requirements.
- Freelance basis only (this is not a permanent position)
- Working from home in my country of residence (this is not office-based position)
- There is no investment or fee required from you.

INDEPENDENT CONTRACTOR: 10/2019 – 09/2023

PERFECTLY DIFFERENT CONSULTING - BRAZZAVILLE

- Managed daily operations of the business, including budgeting and financial reporting.

SKILLS

- Eliminations and quotas
- Quoting and quotas
- Billing control
- Trend analysis
- Work
- Management
- Administration
- Customer service
- Invoicing
- Personal
- Communication
- Organization
- Team spirit
- Creativity
- Social
- Management, team work spirit and cooperation hard work & ability to work professional communication, handling various aspects of warehousing and inventory logistics.
- Inventory Optimization
- Process Improvement Detail-Oriented warehouse associate

- Monitored operations and reviewed records and metrics to understand company performance.
- Assessed commission only assignments and participates in non paid job training programs, gathers the materials needed to complete the assignment, oversees the assignment from inception to completion; Tailors approach to work to suit the job specifications: as required issues with Congolese based employers and clients as soon as they arise.

COUNTRY BUSINESS DEVELOPMENT EXECUTIVE: 12/2017 - 02/2018

EPSILON ENERGY SOLUTION. SL

- Collaborated with internal teams to develop tailored solutions for clients needs.
- Recruited, hired and trained new hires to optimize profitability.
- Developed and implemented strategies to increase customer base and revenue growth.
- Now course, petro-physical caractérisation, magnetic dispersion autonomous to new technologies, monitored wheel producer with steam, inhibited, controlled and avoided tuning string dispositions, performed injection by using fiber optic, data, gathering and interpretation.

PROJET MANAGER TRAINING: 06/2017 - 11/2017

- Documented lessons learned from completed projects for future reference
- Coordinated resources between departments to ensure efficient use of personnel and materials.
- Provided ongoing support to team members throughout the duration of projects.
- Represented project objectives by providing advice on the management of the project: organized the various.

Transport manager and operations: 11/2013-07/2017 OSM CONGO, POINTENOIRE, PN

- Ensured strict compliance with federal, state and local transportation regulations, avoiding fines and penalties.
- Coordinated daily transportation activities, aligning with company objectives and compliance regulations.
- Saved information of personal marine personnel, provided assistance to customers (deposited invoices, mails and other materials)

with the ability to optimize inventory processes to ensure accurate order fulfillment and maintain a safe and efficient work environment

- Forklift Operation
- Shipping and Receiving/Supply chain Support
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EDUCATION AND TRAINING

DEGREE (ES) LETTER:

Bachelor's degree

Option: Geography: 03/2002
MARIEN

NGOUABI UNIVERSITY
BRAZZAVILLE, BZ

HIGH SCHOOL:

BACCALAUREATE

Option: Natural Sciences : 10/1995
CHAMIDE BRAZZAVILLE, BZ.

COLLEGE (No degree)

General studies: 10/1990

- Monitored roles of crews of ships with the department of Merchant Mariner.

ABLE BODIED SEAMAN: 03/2012-01/2012 I.C.S (INTER CONTINENTAL DES SERVICES) - POINTE-NOIRE, PN

- Contributed to shipboard security by conducting regular patrols around the vessel's perimeter.
- Regularly checked tank sounding to ensure stability of vessel.
- Lubricated machinery, equipment or engine parts.
- Clairning, painting, standing, fibreglass, restoration, varnishing, polishing, carpentry, line handling, general exterior maintenance, driving tenders.

ASSET MANAGER: 10/2006 - 01/2012 I.C.S (INTER CONTINENTAL DES SERVICES), POINTE-NOIRE, PN.

- Met with investors to determine investment goals and implemented corrective actions to enhance performance.
- Maintained current understanding of applicable regulations and tax laws to keep funds in compliance with legal standards.
- Monitored and controlled storage (establishing good "out puts" returns of the store and cargo manifest)
- Monitored the evolution of the stock (input, output, stock of the beginning and end).
- Processed purchase requisitions to order (by receiving or shipping); for the framework contract (partly or fully) and for market research, processed and monitored of

ANTOINE BANTHOUD: POINTE-NOIRE

PRIMARY STUDIES: 10/1984

31 JUILLET 1968

POINTE-NOIRE.

LANGAGES

- French: First language (advanced level)
- English: advanced level
- Lingala : native language
- Munukutuba: native language.