GLORIA NAKALEMBE

Experience.

Stocker/Cum Cashier.

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Objective:

To obtain a challenging growth oriented position in an organization, this requires skillful and professional endeavors to achieve highest standards of excellence, which in turn are recognized and appreciated.

Work Experience:

GRANDIOSE -Merchandiser 2022- 2025.

Responsibilities:

- Monitor and analyze sales trends to forecast inventory needs and plan stock levels accordingly.
- Collaborate with suppliers, manufacturers, and stores to ensure timely delivery and display of products.
- Implement visual merchandising strategies to enhance product presentation and drive customer engagement.
- Ensure shelves are fully stocked and products are displayed according to brand guidelines and seasonal plans.
- Conduct regular store visits to assess product performance, pricing, and merchandising effectiveness.
- Work closely with the marketing team to coordinate promotions and advertising campaigns.
- Maintain accurate records of inventory, shipments, and product placement.
- Monitor competitor activities and market trends to stay ahead of the competition.
- Optimize product assortment and layout based on customer preferences and buying patterns.
- Provide training and support to in-store staff on merchandising standards and product knowledge.

UNION COOPERATIVE SOCIETY - Assistant Merchandiser 2019-2022

Responsibilities:

- Assist in planning and executing product displays and shelf layouts according to planograms and promotional guidelines.
- Coordinate with suppliers and warehouse teams to ensure timely stock replenishment and availability.
- Monitor inventory levels, identify stock shortages, and report discrepancies to the senior merchandiser or store manager.
- Support in setting up promotional displays and price tags for weekly deals, offers, and seasonal campaigns.
- Conduct regular store checks to ensure product visibility, cleanliness, and compliance with merchandising standards.
- Collect sales and inventory data for analysis and assist in generating stock movement reports.
- Maintain strong communication with store staff and category supervisors to ensure smooth merchandise flow.
- Track competitor activities and provide feedback on pricing, promotions, and product positioning.
- Handle customer inquiries related to product location, availability, and promotions as needed.



SKILLS:

- Planogram Knowledge
- Inventory Management
- Visual Merchandising
- Stock Replenishment
- Barcode & POS Systems

EDUCATION

High School

- Sales & Trend Analysis
- Product Display Setup
- Vendor Coordination
- Pricing & Labeling Accuracy

I hereby confirm that the above-mentioned statements are true and correct to the best of my knowledge and belief.