

# PRAGYAN GURUNG

S A L E S   E X E C U T I V E



+971-58253297

prayangurung76@gmail.com

Bur Dubai, Dubai

Pragyan Gurung

## PROFILE

Dedicated and result-driven sales executive with over 4 years of experience in driving revenue growth and exceeding target within competitive markets. Adept at identifying opportunities for expansion and consistently delivering exceptional customer service.

## SKILLS

- Relationship building
- Effective communication
- Negotiation
- Problem Solving
- Product Knowledge
- Strategic Planning
- Time Management
- Adaptive

## EXPERIENCE

### CUSTOMER SERVICE EXECUTIVE

Himalayan Curio House

2019-2021

- Greeting and assisting customer, respond to their queries regarding the product.
- Customer centric and always exceeding set sales target.
- Maintaining store standards and stock related activities.

### STORE ASSISTANT

Dalinridge Restaurant

2018-2019

- To exercise general control over all activities in store department.
- To advise on all back end activities such as data entry into the proper software system and product receiving.
- Checking between physical items received and invoices.

### SITE ENGINEER

K.K.D.R Construction Pvt, Ltd.

2017-2018

- Work Shadowing.
- Learned about various construction methods.
- Learned about testing machines.

## EDUCATION

### SECONDARY SCHOOL

St. Augusting School

2013

### B.TECH (CIVIL)

Hindustan University

2017