

# About Me

To obtain a challenging and responsible position in a professionally

managed organization. I am looking forward to an opportunity where I can

utilize my skills in constituting effectively to the success of the organization and further improvement of my personal skills.

### **Expertise Skill**

# MD NAUSHAD

Sales Representative

## Education

Matriculation: Passed MATRICULATION from CBSE, New Delhi in the year of 2016 Intermediate: INTERMEDIATE from J.A.C, Ranchi the year 2022 with 1st Div. Graduation: GRADUATION from Vinoba Bhave University, Hazaribag Jharkhand

# Work Experience

#### Sales Associate V2 Value & Variety 11/2017 - Present

- Work collaboratively with a team of 8 other sales associates to devise strategic sales solutions to achieve and exceed the department's monthly, quarterly, and yearly sales goals.
- Preserve up-to-date knowledge and information about the latest products or upcoming releases to effectively assist customers with various product-related concerns by providing accurate details.

#### **Retail Sales Associate**

- Devised and implemented an effective sales process, leading to consistently achieving the established sales goals and surpassing the monthly sales target by 12%.
- Conceptualized and enforced a customer loyalty program that prompted both existing and new customers to purchase twice as much merchandise, resulting in a 50% increase in the department's sales.
- Performed strategic upselling and cross-selling of women's apparel and other sports products based on customer's tastes and interests, which exceeded the yearly sales quotas by more than 10%.

I do hereby declare that all information's are true, correct to thebest of my knowledge and belief.I, hope you will consider my C.V.'s favorable and call me for an Interview with the delegate and prove my worthiness and capabilities. I shall be ever grateful to you at all time.

• Sales

- Analytics
- Programming
- office
- digital marketing
- offline marketing

### Contact Me



056 221 7714



9031naushad@gmail.com



Bu Tina, Sharjah

Thanking you

Yours Faithfully,