

# HABIBU GULOBA

## PROFILE

A dedicated and results-driven person who possesses excellent interpersonal, communication and negotiation skills and the ability to develop and maintain mutually beneficial internal and external relationships. Enjoys being part of, motivating and training, a successful and productive team, and thrives in highly pressurized and challenging working environments.

## Objective

- Pursuing a career in a challenging and professional environment that could provide an opportunity for learning and professional advancement.
- To work with full dedication and honest organization/Team and devote my full potential for the purpose of the organization.
- Personal Development.

## Working Experience

### ➤ Merchandiser - 2022 to present: MAJID AL FUTTAIM RETAIL-Carrefour

#### Duties & Responsibilities

- Display, arrange, price, and rotate products in store.
- Maintain store shelves by removing dated or damaged products.
- Monitor store inventory based on sales and intake.
- Optimize sales volume and profitability by identifying profitable lines and bestsellers.
- Make recommendations for promotional strategies using sales and pricing data.
- Work and communicate with buyers, suppliers, stores, and distributors.

### ➤ Store Associate - 2020 to 2022: MAJID AL FUTTAIM RETAIL-Carrefour

#### Duties & Responsibilities

- Greet customers.
- Help customers find items in the store.
- Check for stock at other branches or order requested stock for customers.
- Provide customers with information about items.
- Ring up purchases.
- Elevate complaints to management.

### ➤ Customer Service - 2018 to 2020: OPEN STAR LOGISTICS- Dubai

#### Duties & Responsibilities

- Listening to customers' concerns and handling complaints and returns.
- Giving detailed explanations of products to customers.
- Communicating with customers in-person, through email or chat, over the phone or on social media.
- Working with a sales team to create better methods to address customers complaints. Monitoring customer satisfaction levels.
- Referring customers to supervisor where necessary.

## Declaration

I hereby declare that all statements in this resume are true, complete and correct to the best of my knowledge and belief.



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## PERSONAL INFORMATION

Gender : Male  
Nationality : Ugandan  
Visa status : Employment Visa  
Languages : English

## Driving License:

- Valid Automatic License

## EDUCATION

- Bachelor's Degree in Human Resource Management (IUIU)
- Uganda Advanced Certificate of Education (UACE)
- Uganda Ordinary Certificate of Education (UCE)

## SKILLS & COMPETENCE

- Communication skills.
- Visual Merchandising.
- Computer skills.
- Team work.
- POS Operation.
- Time-management.
- Stock management.