



HAPPY KH

+971-564503347 | happyneens07756@gmail.com
Abudhabi, United arab emirates 10001
Date of birth: 06-10-2001 | Nationality: Indian

Skills

- Customer Service
- Customer relations
- Customer engagement
- Relationship-building
- Time-management
- Self-motivation
- Customer relationship management
- Sales reporting
- Product knowledge
- Positive attitude
- Creative thinking
- Communication
- Time efficiency
- Decision making
- Cash handling
- Active listening
- Target setting
- Direct Marketing
- Negotiation tactics
- Strategic thinking
- Salesforce

Education

06/2019

STMARYS |

palakkad, Kerala/India

Diploma of Higher Education:

Mechanical

- Completed Mechanical diploma Qualification
- Coursework in Mechanical diploma

Languages

English, Malayalam, Tamil

Native

German B1

Upper intermediate

Professional summary

Organised and adaptable person with strong communication, persuasion and multitasking abilities. Delivers high levels of product and service sales through knowledgeable and consistent customer advice. Proactive in prospecting for new customers and addressing customer requirements. Effectively promotes products and increases revenue by connecting with customers and recommending target offerings. Organised, adaptable and knowledgeable about preparing displays, merchandising shelves and assisting customers. Drives loyalty with friendly and skilled support. Results-driven Sales Executive with talent for closing deals and driving revenue growth. Expert in building lasting client relationships and delivering tailored sales strategies. Consistently exceeded targets by focusing on customer needs and market trends.

Work history

04/2022-09/2022

Kabil | IDFC Bank | Wadakanchery, India

SALES EXECUTIVE

- Strong communication and interpersonal skills.
- Understand customer needs and recommend suitable products or services.
- Achieve sales targets and goals within the assigned timeframe.
- Handle customer inquiries, provide after-sales support, and ensure customer satisfaction.
- Strong negotiation and problem-solving skills.

09/2022-09/2023

Prasad | Sparc Research | Kunnankulam, India

SALES EXECUTIVE

- Built long-term relationships with customers and generated referrals from existing clients.
- Understood customer needs to craft exceptional sales journeys.
- Managed client relationships from early stages of sales process through to post-sales.
- Developed customer loyalty with excellent customer service, lead repeat business.
- Achieved and exceeded sales targets in line with client growth across all products and services.
- Effectively handled daily customer meetings, sales calls and account management tasks, improving sales team efficiency.
- Delivered high sales performance within budget to strict deadlines and targets.

10/2023-10/2024

Sajin | DTDC Warehouse | Changaramkulam, India

WAREHOUSE PICKER/PACKER

- Followed company protocols whilst working, enhancing overall operational efficiency and consistency.
- Ensured timely order fulfilment through concentration on picking speed and accuracy.
- Maintained regular communications with supervisors, resolving any issues promptly for minimal disruption in operations.
- Picked orders for efficient dispatch, ensuring all goods were correctly packaged.
- Maintained cleanliness of warehouse for improved safety standards and work conditions.
- Achieved fast order processing with diligent attention to detail in picking procedures.
- Reduced product damage by handling items with care during the picking process.
- Double-checked orders against pick lists to reduce errors and confirm accuracy.
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Additional information

- Completed international diploma in adult nursing level3