



HAPPY CHE FUNEH NGABINEH

SALES PERSON

DUBAI UNITED ARAB EMIRATES
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ABOUT ME

As a results-driven Sales Professional, I bring over four years of experience in catalyzing revenue growth and elevating customer satisfaction across diverse selling areas. My expertise lies in pinpointing client needs, crafting compelling solutions, and sealing deals within competitive landscapes. My robust communication and negotiation abilities are matched by a steadfast commitment to building enduring client relationships. With a history of surpassing sales targets, I am skilled in leveraging CRM tools and data analytics to inform strategic decisions, ensuring I deliver top-tier service and nurture long-term partnerships with clients.

SKILLS

CUSTOMER SERVICE UNDER PRESSURE

COMMUNICATION & TEAMWORK

PRODUCT KNOWLEDGE

TIME MANAGEMENT

LANGUAGES

ENGLISH

FRENCH

HOBBIES

HIKING, SOCCER, READING, MOVIES

WORK EXPERIENCE

FAST LINK IN DEMAND LABOR AND SUPPLY (AMAZON AUH1 & DXB3)
ABU DHABI UAE
Jun 2024 - Apr 2025

WAREHOUSE ASSOCIATES

- Picking of customers orders as stored in different locations as directed by the scanners.
- Packing customers orders by building the recommended boxes and scanning the items which have ordered and sealing the boxes by taping for shipment.
- Stowing of items into respective bins in the pick tower ready for picking once orders are placed by customers.
- sorting, segregating, staging and building pallets.
- Coordinated transfers of products between several facilities.
- Ensuring working stations are kept clean and working equipments kept in their designated areas
- Ensuring all missing items are kept in the amnesty bin and damaged items in the damage bin.
- Testing of items eligible to be shipped to customers with their customized boxes and pouches.

BRANDS FOR LESS
DUBAI UAE
Mar 2022 - Jun 2024

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- Articulate presentation of product features and benefits.
- Customized live demonstrations to meet client requirements.
- Proficient operation of POS systems, managing cash and card transactions.
- Streamlined processing of returns and refunds.
- Communication of promotional discounts and special offers to customers.
- Maintenance of a well-stocked, organized, and visually appealing sales floor.
- Efficient handling of inventory tasks including stock counts and merchandise replenishment.
- Negotiated contracts and terms of sale to align with company policies and customer requirements.
- Compliance with health and safety standards in the retail environment.
- Vigilance in monitoring the sales floor to prevent loss.
- Continuous learning about new product offerings and services.
- Collaborative efforts with team members to reach sales goals.
- Utilization of customer feedback to enhance business operations.
- Awareness of corporate objectives and alignment with sales strategies.
- Flexibility in adapting to fluctuating work hours and customer demands.
- Regularly participated in sales training and professional development to enhance skills and product knowledge.

EDUCATION

FRANKFILS COMPREHENSIVE COLLEGE
Buea
2014

HIGH SCHOOL DIPLOMA

- Completed two years of a Bachelor of Science in Geography at the University of Buea.