



HARISH BOHARA

CONTACT DETAILS:

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Dubai, U.A.E

PERSONAL INFORMATION

- Nationality : Nepalese
- Gender : Male
- Marital Status : Married
- Date Of Birth : 03. Aug. 1997

LANGUAGE KNOWN:

- English
- Hindi
- Nepali
- Arabic (Basic)

EDUCATIONAL BACKGROUND

- +2 (Plus Two)

PASSPORT DETAILS

- Passport No : 11255149
- Date of issue : 09. Jan. 2019
- Date of expiry : 08. Jan. 2029
- Visa Status : Cancelled Visa

SKILLS

- Proven work experience as a Sales Representative
- Excellent knowledge of MS Office
- Familiarity with BRM and CRM practices along with ability to build productive business professional relationships
- Work experience as a Retail Cashier or in a similar role in sales
- Basic PC knowledge
- Familiarity with electronic equipment, like cash register and POS
- Good math skills
- Strong communication and time management skills
- Customer satisfaction-oriented

CURRICULUM VITAE

POST APPLIED FOR: SALESMAN & CASHIER

OBJECTIVE

A position with an organization where I can utilize the best of my skills and abilities that fit to my education, skills and experience a place where an encourage and permitted to be an active participant as well vital contribute on development of the company.

WORK EXPERIENCE

- Worked as a **SALESSUPERVISOR (LIFE STYLE DEPARTMENT)** with **NESTO HYPERMARKET** in Sharjah UAE . For the period 2 Years.

Duties And Responsibilities:

SALESMAN

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Analyze the territory/market's potential, track sales and status reports
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback

CASHIER

- Manage transactions with customers using cash registers
- Scan goods and ensure pricing is accurate
- Collect payments whether in cash or credit
- Issue receipts, refunds, change or tickets
- Redeem stamps and coupons
- Cross-sell products and introduce new ones
- Resolve customer complaints, guide them and provide relevant information
- Greet customers when entering or leaving the store
- Maintain clean and tidy checkout areas
- Track transactions on balance sheets and report any discrepancies
- Bag, box or gift-wrap packages
- Handle merchandise returns and exchanges

- Worked as a **SALESMAN & CASHIER** with **NESTO HYPERMARKET** in Sharjah UAE . For the period 3 Years.

- Worked as a **SALESMAN & CASHIER** with **SREEKUMARAN THANKA MALIKAI** in Indian . For the period 4 Years.

Declaration

The truthfulness of the details furnished above is assured to the best of my knowledge and belief

HARISH BOHARA