

# HARISH BOHARA



## CONTACT

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📍 : Dubai- UAE

## PERSONAL INFO

Date of Birth : 03-08-1997  
Nationality : Nepalese  
Gender : Male  
Marital Status : Married

## PASSPORT DETAILS

- Passport No : 11255149
- Date of Issue : 09-01-2019
- Date of Expiry : 08-01-2029
- Visa Statue : Cancelled Visa

## LANGUAGES KNOWN

English, Hindi, Nepali

## EDUCATION

- +2 Passed

## SKILLS

- Ability to multi-task
- Excellent communication
- Team work
- Problem solving
- Lead generation
- Flexibility and adaptability
- Superb listening skills
- Patient and diligent
- People skills
- Quick learningability

## OBJECTIVE

To be able to have an opportunity to practice and conduct my acquired skill and knowledge in a manner compatible with the dignity of my profession, and to be able to meet new challenge that would promote constant learning and professional maturity.

## JOB EXPERIENCE

### **Sales Supervisor (Life Style Department)** **Nesto Hyper Market, Sharjah,UAE** **Jul 2021 - Dec 2023**

- Supervise the activities of the sales team including marketing activities like product activations.
- Assist the line manager to recruit, training, enumerating, and retaining a competent sales team.
- Provide reports to top management like sales reports, lead generation reports, customer complaints reports, and new customers' on-boarded reports.
- Prepare sales presentations and other sales tools.
- Assist the line managers to ensure adequate client communication, maintain contacts with clients and provide feedback.
- Initiate sales activities, strategies, and sales plans required to build brand visibility.
- Serve as a point of reference to employees in terms of showing great work ethic, habits, personal character, and professional character.

### **Salesman** **Nesto Hyper Market, Sharjah,UAE** **2019 - 2021**

### **Salesman** **Sree kumaran Thanka Malikai, India** **2014 - 2018**

- Greet customers.
- Help customers find items in the store.
- Check for stock at other branches or order requested stock for customers.
- Provide customers with information about items.
- Ring up purchases.
- Elevate complaints to management.
- Keep track of inventory

## DECLARATION

I hereby declare that the facts given in resume are correct to best of my knowledge and belief.

**HARISH BOHARA**