



# HARSHA WEERASINGHE

NATIONALITY - SRI LANKAN  
DATE OF BIRTH - 23/08/1993  
VISA STATUS - VISIT VISA  
PASSPORT - N7025586

## PROFILE

Driven and adaptable professional seeking to leverage acquired expertise and a strong work ethic within a prestigious and progressive organization. Adept at thriving in both team-based and independent settings, with a proven ability to excel under pressure while consistently meeting deadlines. Passionate about contributing to organizational success through dedication and collaborative efforts.

## CONTACT

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0521994244

ADDRESS:  
Shrajah, UAE

EMAIL:  
upgharshapweerasinghe@gmail.com

## SKILLS

- Leadership
- Customer Relationship Management (CRM)
- Sales Leadership
- Team work and Collaboration Skills.
- Self Confidence.
- Addressed customer inquiries, resolved complaints, and handled returns or exchanges efficiently and professionally.

## WORK EXPERIENCE

### **Kandurata Super (Sri Lanka) - Manager**

February - 2024 – May - 2024

- Managing budgets and financial records.
- Overseeing pricing, stock control and sales targets.
- Training, supervising and appraising staff
- Managing customer queries and complaints.

### **Asian Lanka Global Holding (PVT) Ltd - Area Manager - Galle, Kaluthara branch (Sri Lanka)**

January - 2021 -December - 2023

### **Asian Lanka Global Holding (PVT) Ltd - Area Manager - Anuradhapura branch (Sri Lanka)**

January - 2018 - December - 2020

- Led a team of sales associates and managers, fostering a culture of excellence and achieving sales targets through effective leadership and training.
- Developed and managed departmental budgets, conducting financial analysis to optimize expenses and improve profitability.
- Ensured compliance with company policies and industry regulations, implementing operational best practices to enhance efficiency and safety.

### **Asian Lanka Global Holding (PVT) Ltd - Branch Manager and collecting officer- Matara branch (Sri Lanka)**

November - 2015 - December – 2017

- Manage a team of employees and ensured exceptional customer service, fostering a collaborative work environment.
- Oversaw inventory control processes to maintain accurate stock levels and optimize operations.
- Manage branch finances effectively, including budgeting, forecasting and expense control, to improve profitability.

### **Asian Lanka Global Holding (PVT) Ltd - Sales Assistant- Awissawella branch (Sri Lanka)**

April - 2015 – November - 2015

- Provided exceptional customer service by assisting customers in selecting the right appliances to meet their needs and preferences.

**Rambodafalls Hotel (Sri Lanka)-Store keeper**

October- 2014 – March - 2015

- Managed inventory levels by receiving , storing , and issuing goods in accordance with established procedures.
- Prepared and maintained records of inventory transactions , including receipts, withdrawals, and returns.
- Inspected incoming shipments for quality and quantity, verifying against purchase orders and reporting any discrepancies to management.

**Divine Cake (Sri Lanka) – Cashier**

September - 2013 – September - 2014

- Processed customer transactions accurately and efficiently, utilizing various payment methods including cash, cards, and mobile payments.
- Managed returns and exchanges in accordance with company policies, resolving customer concerns promptly and professionally.
- Balanced cash drawers at the beginning and end of shifts, ensuring accuracy in financial transactions.

## EDUCATION

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- Got through G.C.E. Ordinary Level Examination 2010.
- Got through G.C.E. Advanced Level Examination 2013 (Arts stream).
- Successfully completed Diploma in English awarded by The first international.

## EXTRA CURRICULUM ACTIVITIES

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- Prefect (2008 - 2009)- Nugawela Boys' school.
- Prefect - Nugawela Boys' school.
- Participated for the school cadet camps in Diyathalawa and Rantembe in 2012 & 2013.
- Participated in EFLI 2011 Professional orientation programme for coaches & players in American style football.
- President of the school national youth club.