



# HEMA THAPA

Sales Associates / Cashier

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Karama - Dubai - U.A.E

Visa status : Cancel visa

## ABOUT ME

I am a dynamic professional with nearly 5 years of rich experience. An effective communicator with excellent relationship building & interpersonal skills; strong analytical, problem solving and organizational abilities, possess a flexible and detail oriented attitude.

## EDUCATION

### Higher Level Education

Shree kerwani higher secondary school -Nepal  
2016-2018

### secondary Level Education

Youggyoti Secondary School Nepal  
2015 -2016

### Diploma In Computer

Mega Institute Butwal Nepal

## SKILLS

Sales Strategies	██████████
Negotiation Skills	██████████
Problem-Solving	██████████
Time Management	██████████
MS OFFICE Skills	██████████
Team Collaboration	██████████
Cross Selling skills	██████████

## LANGUAGE

- English
- Hindi
- Nepali

## PROFESSIONAL EXPERIENCE

2022  
-  
2024

### Sales Representative - Cashier

Minutes Quick Services -Dubai Hills Mall -U.A.E

- Welcoming customers with a friendly demeanor, offering product information, and assisting them in finding items.
- Devising new sales strategies to increase sales. being available to customers to answer queries or respond to complaints.
- Collaborated with the marketing team to develop targeted sales materials and promotional offers.
- Provided exceptional customer service, addressing inquiries and resolving issues in a timely manner.
- Meeting or exceeding sales goals
- Scan goods and collect payments, Handle cash, credit, or check transactions with customers, Issue change, receipts, refunds.

2024  
-  
2025

### Outlet Sales Associate

Level Jeans Fashion LLC - City Center -BurDubai

- Welcome customers, guide them through the products, answer questions and make sure guests have a pleasant experience .
- Support the cash desk and delivery teams. Understand the latest fashion trends.
- Processes and stocks all fashion merchandise and maintains merchandise standards, including modular and signage integrity, all in a safe and clean environment.
- Continue to build relationships and follow up customers may want to make repeat purchases or refer to someone .

2018  
-  
2021

### Outlet Sales Associate - cashier

Basemark Fashion -BG Mall -Nepal

- Greeting & identifying a customer's needs, pitching relevant products or services, and ensuring they have a positive experience from start to finish .
- Presenting our products or services to clients and clearly articulating their value to close sales and secure long-term contracts.
- Collaborate with coworkers to achieve store sales goals through suggestive selling and special promotions .
- Scan good and collect payment ,Handel cash ,credit or check transactions with customer , issue change, refunds