



## CONTACT ME

☎ **+971 55647 5536**  
✉ **sajeerifa@gmail.com**  
**Dubai**  
📍 **United Arab Emirates**

## EDUCATION

**Bachelor Of  
Business Administration**  
Bharathidasan University  
Jamal Mohamed College, Trichy,  
India. 2009 - 2012

## SKILLS

**Time management**  
**Quick Learner**  
**Good teamwork skills**  
**Ability to adapt quickly to the  
working environment**  
**Having knowledge and knowing  
how to preserve goods**

## STRENGTHS

**Self-motivated**  
**Persuasive**  
**Empowering**  
**Analyser**  
**Ability to Learn from mistake**

## LANGUAGES

**English**  
**Tamil**  
**Malayalam**

# Mohamed Rifaideen

**SUPERVISOR**

## OBJECTIVE

Experienced in pharma field with a Bachelor of business administration degree. Experienced sales supervisor with a track record of driving sales and managing budgets. Strong leadership skills and dedicated to providing exceptional customer service. Looking for a challenging role in a dynamic retail environment.

## PERSONAL DETAILS

**Date of birth - 08/09/1991**      **Visa Validity - May 13th**  
**Nationality - Indian**      **Notice Period - Immediate Joining**  
**Visa Status - Tourist**

## WORK EXPERIENCE

### Sales Supervisor

**Emcure Pharmaceuticals Ltd | Trichy, India** 2018 - 2024

Managed day-to-day operations of a busy retail store resulting in increased sales and customer satisfaction.

Led and motivated team to achieve sales targets and improve KPIs.

Implemented visual merchandising strategies resulting in a 25% increase in sales.

Developed and delivered training programs to improve customer service and product knowledge.

Managed budgets and controlled costs resulting in a 10% increase in profit margin.

**Micro Labs Ltd | Thanjavur, India** 2013 - 2018

Maintained excellent customer service and assisted management in daily operations of a busy retail store.

Assisted in visual merchandising and maintained store standards.

Assisted in managing and training a team of 10 sales associates.

Achieved and exceeded sales targets through upselling and cross-selling.

Provided excellent customer service and resolved customer complaints.

## ACHIVEMENTS

### Improved Customer Satisfaction

Developed and implemented a new customer service strategy resulting in a 20% increase in customer satisfaction ratings.

### Team Development

Mentored and developed multiple team members who went on to become successful managers themselves.

## DECLARATION

I hereby declare that the above-mentioned details are to the best of knowledge, I am willing to dedicate to the best of my level if am offered a suitable position.

Date :

Place :

Yours Regards

**Mohamed Rifaideen**