

HYDERALI SHIHAB V P

Sales executive

Phone: 971 556304628 | Email: hyderwyd@gmail.com Location: Bur Dubai, Dubai, UAE | Visa Status: Visit Visa

PROFESSIONAL SUMMARY

Driven Sales Executive with proven success in driving revenue growth, building strong client relationships, and exceeding sales targets. Skilled in product presentation, negotiation, and closing deals across diverse markets. Strong communication and interpersonal abilities with a focus on customer satisfaction and long-term client retention. Eager to contribute to a high-performing sales team with a commitment to delivering value and results.

WORK EXPERIENCE Sales Associate /Broad Store Kerala, India | MAR 2024– JAN 2025

- Assisted customers in selecting formal and casual men's clothing, ensuring excellent customer service.
- · Managed inventory, restocked shelves, and maintained shop presentation.
- · Handled billing, cash counter operations, and basic accounting.
- · Helped with visual merchandising and promotional displays.
- · Built strong customer relationships, encouraging repeat business.

Retail Assistant / Supermarket Staff

Keerthi supermarket Kambalakkad Wayanad, Kerala | MAR 2022 – June 2023

- Assisted customers with purchases and inquiries, ensuring a positive shopping experience.
- · Handled billing, operated POS systems, and managed cash transactions accurately.
- · Stocked shelves, managed inventory, and ensured cleanliness of the store.
- Supported team in daily operations including unloading deliveries and organizing goods.
- Maintained product knowledge to help customers with suggestions and promotions.
- · Helped in organizing promotional displays and offers, contributing to increased daily sales.

EDUCATION

Diploma in Electronics Engineering Government Polytechnic College, Wayanad, Kerala | 2023 **Vocational Higher Secondary Education** Board of Vocational Higher Secondary Examination | 2020

PROFESSIONAL SKILLS

- Customer Relationship Management
- . Communication & Persuasion
- Product Knowledge
- Sales Reporting
- · POS & Billing Systems

LANGUAGES

- · English Fluent
- Hindi
- Malayalam Native

- Problem Solving
- Time Management
- **Team Collaboration**
- Active Listening
- Target Achievement

PERSONAL DETAILS

- Father. :
- Nationality. :
- Abdul Gafoor vp Indian
- Gender :
- Marital status :

Date of birth :

- 14/08/2002
- Single
- Male