

Habeeb Salman Y

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Qualifications: MBA – LSCM / BCA
Current Address: Dubai, UAE
Driving License: LMV - UAE / India.



Professional summary

- Accomplished Senior Logistic Specialist with over 10 years of experience in optimizing supply chain operations. and driving efficiency within logistics management. Proven track record of implementing strategic initiatives to streamline processes, reduce costs, and enhance overall operational performance. Proficient in inventory control, transportation logistics, and demand forecasting, with a strong ability to leverage analytical tools to identify opportunities for improvement. Experienced in cross-functional collaboration and adept at leading teams to achieve business objectives. Seeking to leverage my expertise in logistics management to contribute to the success of a dynamic organization.
 - Adapt in all aspects of logistics including planning, budget management and coordinating all working part of the project
 - Handled Dubai trade, Dubai municipality permits, and various approval related to chemicals (MOH/MOCC/SIRA /FANAR), Oil & Gas Equipment's (Vessels, Heat exchangers, Pumps, Valves and Piping Materials).
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Professional experience

Senior Logistics Specialist,

Butem Metal International Contracting LLC, Dubai, UAE

(January 2023 to Present)

- Spearheaded initiatives to streamline warehouse operations, resulting in a 15% decrease in inventory holding costs and a 20% improvement in order fulfillment time.
- Led cross-functional teams in developing and implementing logistics strategies to enhance operational efficiency and reduce transportation costs.
- Negotiated vendor contracts and managed supplier relationships to ensure timely delivery of materials while optimizing costs.
- Utilized advanced analytics to forecast demand and optimize inventory levels, resulting in a reduction of excess inventory by 25%.
- Implemented safety protocols and quality control measures to ensure compliance with regulatory standards and mitigate operational risks.
- Mentored and coached junior team members to develop their skills and foster a culture of continuous improvement.
- Coordinate and oversee logistics operations including break bulk projects sea-freight and dry containerized shipments for Vessels, Heat exchangers, Pumps, Valves and Piping Materials, including inventory management, transportation, and distribution.
- Handling imports and exports process for projects materials under Company Bidding Procurement materials from USA, Europe, Asia and Middle East.
- Develop and implement strategies to optimize supply chain efficiency and reduce costs.
- Collaborate with suppliers, carriers, and customers to ensure timely and accurate delivery of goods.
- Monitor and analyze key performance indicators to identify areas for improvement.
- Manage and train logistics staff to ensure high performance and compliance with company policies.
- Utilize logistics software and tools to streamline processes and improve accuracy.

Logistics Specialist,
Aquaness Chemicals LLC, Dubai, UAE

(January 2019 - January 2023)

- Handled clients in chemicals Industry (Baker Hughes / SLB / HALLIBURTON / NPS / TAQA / NESR / EOS / BASF / OILSERV / OIES / MI SWACO / SICHEM / ELKHEM / BLUE OCEAN / SHAH PETROLEUM / GE / CRESCENT PETROLEUM)
- Responsible for handling all the shipments (Import & Export), ensuring timely delivery of all the goods, handling properly to keep it in good quality and condition.
- Handled and Implemented Customs bonded warehouse license activities to reduce the 3rd party storage services in JAFZA (reduced monthly 80K to 100K expenses)
- Responsible for Customs bonded warehouse / Free Zone warehouse / Duty paid Mainland stocks.
- Handle ISO audit and activities for (Quality / Environment / Health & Safety / Petroleum Gas)
- Oversee the overall logistic operations, immediately prepare incident report (e.g., shipment leakage) and inform the Management or Dubai Customs for audit purpose in a timely manner. (cargo values ranging from \$2 million to \$20 million)
- Constantly review freight costs, transportation rates, and/or the prices of raw materials to get the best price and reduce the expenses.
- Handle and update all the inventory activities in the BIAS system and WMS.
- Ensure compliance with international and local regulations governing transportation and logistics, including customs procedures and trade compliance.
- Implement quality control measures to ensure accuracy and reliability in freight operations.

Operation Executive,
Aramex Emirates LLC, Dubai, UAE

(June 2016 - January 2019)

- Managed all overseas transport-with cargo values ranging from \$2 million to \$20 million.
- Handling all Ocean Import and Export domestic and international shipments including coordination with customer, pick up, documentation check, shipment booking, tracking, Dangerous Goods and Letter of Credit shipments
- Responsible for rechecking the documentation of each activity relating to import and export in order to understand and follow the submission of necessary documents relating to import export policies.
- Collaborate with vendors and carriers to maintain the most competitive rates and negotiate with people relating to price quotations to ensure the highest level of service is performed
- Quoted ocean FCL & LCL rates to all the customers to satisfy their shipping needs
- Supported warehouse operations, including receiving, storing, and dispatching goods
- Determine the most efficient routes and modes of transportation (sea, air, land) for freight shipments based on cost, transit time, and customer requirements
- Negotiate contracts and rates with carriers (shipping lines, airlines, trucking companies) to ensure competitive pricing and reliable service.
- Monitor and track the movement of shipments to ensure timely delivery and address any delays or issues that arise.

Warehouse Coordinator,
Al Entisar Cargo, Dubai, UAE

(Jan 2016 - June 2016)

- Maintaining internal control framework to ensure that accounting records are complete and accurate Creation of marketing content for social media, email & website.
- Responsible for coordinating all aspects of material flow and part delivery within the organization.
- Prepared and utilized bills of lading to ensure accuracy of incoming shipments Conduct Inventory counts & maintained proper Inventory-level of warehouse Items.

- Manage the activities of workers engaged in performing, verifying, and keeping records of incoming and outgoing shipments.
- Train warehouse employees on the care and preservation of products received, stored, and shipped. Responsible for determining the proper methods and use of equipment in handling, storing, maintaining, and shipping stock.

Customer Service cum Documentation Executive, EMU Line Pvt Ltd, Chennai, India

(Jun 2013 – January 2016)

- Maintaining internal control framework to ensure that accounting records are complete and accurate.
- Responsible for coordinating all aspects of material flow and part delivery within the organization
- Prepared and utilized bills of lading to ensure accuracy of incoming shipments Conduct Inventory counts & maintained proper Inventory-level of warehouse Items.
- Manage the activities of workers engaged in performing, verifying, and keeping records of incoming and outgoing shipments.
- Train warehouse employees on the care and preservation of products received, stored, and shipped. Responsible for determining the proper methods and use of equipment in handling, storing, maintaining, and shipping stock.

Education

- Master of business administration – Logistics & Supply Chain Management,
Vels University, Chennai-India
Batch: 2011 – 2013,
Grade:73%
- Bachelor of Computer Application BCA,
Bharathidasan University, Trichy – India
Batch: 2008 – 2011,
Grade:68%

Languages

- English (Level C2)
- Tamil (Mother Tongue)
- Hindi (Level B2)

Skills & Certifications

- Microsoft Office, BIAS, ERP, WMS.
- Effective Communication & Conflict Management -24 H (KHDA).
- Aquaness employee – Certificate of Appreciation – Logistics process training conducted to all Aquaness staff– 04th Aug-2022.
- Save Fast course completed – Level 1 Fire Safety Fundamentals and proper Use of Fire Extinguishers.
- Training program at DUBAI TRADE for MIRSAL 2 in July 2016.
- Training program at ARAMEX for Business Writing Skills & Time Management in 2014.