



HABIB ALI

CONTACT

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📍 Abu Dhabi

EDUCATION

MATRICULATION
Diploma
Microsoft Office

LANGUAGES

- English
- Urdu

Objective

Dedicated and goal-oriented sales representative seeking an entry-level position in a company, where I can develop my sales techniques and experience by apply my relationship -building and persuasion skills.

Experience

ChaseUp Gujranwala 2020 to 2022

Carrefour Abu Dhabi (UAE) October 2023 to Till Date

Duties And Responsibilities

- Greet and direct customers.
- Provide accurate information (e.g. product features, pricing and after-sales services).
- Answer customers' questions about specific products/services.
- Conduct price and feature comparisons to facilitate purchasing.
- Cross-sell products.
- Ensure racks are fully stocked.
- Manage returns of merchandise.
- Coordinate with the Retail Sales Representatives team to provide excellent customer service (especially during peak times).
- Inform customers about discounts and special offers.
- Provide customer feedback to the Store Manager.
- Stay up-to-date with new products/services.
- Proven experience as order picker or other warehouse position
- Experience in voice picking systems or RF devices
- Able to read and write in English
- Great attention to detail
- Diligent and punctual
- Good physical strength and stamina

Technical Skills

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|---------------------|---------------------|
| ● MS Word | ● Data Entry |
| ● MS Excel | ● Closing skills |
| ● Team Work | ● Customers Dealing |
| ● Product knowledge | ● Picker & Packing |