

# HABIB ALI

# CONTACT

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# EDUCATION

MATRICULATION

Diploma Microsoft Office

#### LANGUAGES

- English
- Urdu
- Punjabi

### Objective

Dedicated and goal-oriented sales representative seeking an entry-level position in a company, where I can develop my sales techniques and experience by apply my relationship -bullding and persuasion skills.

#### Experience

ChaseUp Gujranwala 2020 to 2022

#### **Duties And Responsibilities**

- Greet and direct customers.
- Provide accurate information (e.g. product features, pricing and after-sales services).
- Answer customers' questions about specific products/services.
- Conduct price and feature comparisons to facilitate purchasing.
- Cross-sell products.
- Ensure racks are fully stocked.
- Manage returns of merchandise.
- Coordinate with the Retail Sales Representatives team to provide excellent customer service (especially during peak times).
- Inform customers about discounts and special offers.
- Provide customer feedback to the Store Manager.
- Stay up-to-date with new products/services.

#### **Technical Skills**

- MS Word
- MS Excel
- Team Work
- Product knowledge
- Data Entry
- Closing skills
- Customers Dealing
- Motivation for sales