**CURRICULAM VITAE**

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**Hammad Ali**

**Mob : +971-569872949**

**Dubai, UAE**

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**Career Objective:**

Seeking a responsible position with an opportunity for professional challenge to apply increase my skills and to support and enhance corporate objectives of the organization.

**Work Experience:**



**Unitra Mets Group (June, 2022- March 2023)**

**Designation: Sales Executive**

***Duties and Responsibilities*:**

* To sell and distribute the products and collect outstanding dues on time.
* Increasing sales by promoting products and analyzing competitor behavior.
* Signing sales contracts, taking purchase orders, and collecting payments.
* Accounting for the safe and timeous delivery of purchased products.
* Maintaining sales and delivery records, as well as meeting sales targets.
* Liaising with other departments to ensure optimal customer services.
* Preventing damage to the delivery van and the company products being transported.
* Ensuring the cleanliness of the interior and the exterior of the van.
* Performing basic van maintenance tasks, such as checking tire pressure, and gas and oil levels.

**Dubai Refreshment, Dubai (Feb, 2017 - June, 2022)**

**Designation: Merchandiser**

***Duties and Responsibilities*:**

* Maximize customer interest and sales levels by displaying products appropriately
* Produce layout plans for stores and maintain store shelves and inventory
* Forecast profits/sales and plan budgets
* Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc
* Build constructive customer relationships and team with channel partners to build pipeline and close deals
* Remain up to date with industry’s best practices

**ACADEMIC BACKGROUND**

FSC (PRE-Engineering) BISE Gujranwala, PK 2011 - 2013

**Technical Skills:**

MS Office – Word, Excel, Powerpoint.

**Personal Traits:**

Planning & Co-ordination skills.

Self Motivated & Confident.

Hard working, Honest, Co-operative and ambitious.

High degree of Adaptability.

**General Information:-**

Nationality : Pakistani

Age, Date of Birth : 28 / 27th September 1994

Gender : Male

Marital Status : Married

Language Known. : English & Urdu

Visa Status : Visit Visa

Driving License : Yes

**Declaration:-**

I hereby declare that all the information is correct to the best of my knowledge and belief.

 **Hammad Ali**