

# Hamza Salman

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## Summary

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A self-starting, highly motivated, business professional, able to work alone or as a part of a team. Strengths include high work standards, logical and planned approach to project work. The ability to make rational judgments and sharing good practice. First learner, relish a challenge and willing to train extensively for a position. Skilled in developing effective strategies to maximize profits and drive growth. Solid knowledge in information system and communication network maintenance, installation, troubleshooting, administrative support, and user management.

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## Experience

### **FedEx**

*February 2023 – January 2024*

#### **Logistics Manager**

- Worked at FedEx fulfilment centre, Milton Keynes, specifically in cost reduction initiatives.
- Successfully managed to lead employees to ensure customer satisfaction by moving all shipments on time and damage free while observing company and regulatory policies and procedures.
- Managed to make sure all the deliveries on the line are transported to their respective departments.
- Engaged with customer from global sites to directly resolve customer success rates by solving their challenges and improving customer success rate.

### **AK9**

*December 2021 – February 2023*

#### **Team Lead Operations**

- managed the employees, assign tasks and duties, and oversee the performance of those during a work shift.
- coordinated the actions of operations team and the associated resources to deliver safe production targets on shift.
- Successfully managed to resolve specific employee issues.
- coordinated the actions of operations team and the associated resources to deliver safe production targets on shift.

### **Black Diamond**

*October 2020 – December 2021*

#### **Business Development Manager**

- managed the employees, assign tasks and duties, and oversee the performance of those during a work shift.
- coordinated the actions of operations team and the associated resources to deliver safe production targets on shift.
- Successfully managed to resolve specific employee issues

## **Skills**

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Excel – Microsoft Power Point – Tableau - Minitab - R-Studio – C++ Programming - Data Analysis – Environmental Audit

## **Accomplishments**

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- Organized a workshop on “recent innovation of Information Technology.”
- President of Event Management team of the Hertfordshire drama club.
- Successfully handled all the social media pages of University for two years.
- Organized a university level event “Marketing a new launch” to showcase new talent.
- Proficiently participated in national level “BIZCON” held in Faisalabad.
- Organized and participated in one day seminar on “job hunting strategies and interview preparation.”
- Office bearer of Sales and Marketing society of Hertfordshire Pakistan society.
- Received certificate of appreciation from Governor of Punjab Ch. Muhammad Sarwar on winning university marketing expo.

## **Education**

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### **University of Hertfordshire**

Masters in international business

January 2021- August 2023

### **University of Central Punjab**

Bachelor of Science in Information Technology

October 2016 – April 2020