

# HARIKRISHNAN H

## Sales & Marketing Manager

Al Nahda Street, Dubai, UAE

+971547757802

[harikrishnanhm@gmail.com](mailto:harikrishnanhm@gmail.com)



### PROFILE

---

Experienced and self-motivated sales and marketing manager with a total of eleven years industry experience. Bringing forth a track record of working with the sales team to achieve goals, increase revenue, monitor branding and advance the sales of the company. A strong leader with the ability to increase sales and develop strategies to retain customers.

### WORK EXPERIENCE

---

#### Marketing Manager

SEP 2021 – MAY 2024

*AV THOMAS & COMPANY, Kerala, India*

- Build client relationships to increase retail sales.
- Monitoring daily sales and trying to achieve sales target.
- Taking the orders, ensure delivery and payment within promised date.

#### Business Development Executive

SEP 2020 – SEP 2021

*GEORGE & COMPANY, Kerala, India*

- Build consumer relationships to increase performance metrics.
- Taking the orders and ensure delivery within promised date.
- Handling customer complaints.
- Doing promotional activities to increase sales target and goals.

#### Sales Assistant

JAN 2015– JUL 2019

*EMIRATES NATIONAL OIL COMPANY, ENOC, Dubai, UAE*

- Supervise the operational activities of the store and monitoring sales.
- Ensure the premises hygiene and staff follows the safety standard.
- Merchandising according to the updated Plano gram and FIFO rule.
- Handling the suppliers and achieving star employee of the month.

#### Team Leader

Dec 2013– JAN 2015

*AIRTEL*

- Maintaining the sales team and encouraging them to achieve target.
- Daily reporting the sales to the manager.
- Handling customers complaints and their enquiry on products.

### EDUCATION

---

#### BA English

Apr 2013

*Kerala University, India*

#### Master of Business Administration(Human Resource)

pursuing

*Bharathiar University, India*

**Computerized Accounting in Tally***GTEC, India*

May 2010

**Diploma in Web and Animation***National Centre for Labour & Training , India*

Dec 2013

**SKILLS**

---

- Communication skills
- Time Management
- Managerial skills
- Fast learner
- Problem solving skills
- Teamwork oriented
- Multi tasking

**LANGUAGES**

---

- English
- Basic Arabic
- Hindi
- Tamil
- Malayalam

**CERTIFICATIONS**

---

- Customer Service Management
- Food Hygiene
- Fire Fighting
- Environment Health & Safety
- Basic Arabic

**PERSONAL DETAILS**

---

DOB: 04/05/1993

Nationality: Indian

Visa Status: Visit Visa

Gender: Male

Marital Status: Unmarried