



# HASARAL WIJESINGHE

SALES EXECUTIVE

## CONTACT

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- 35 villa, 32 street, Al Jafilia

## EDUCATION

2005 - 2020

NEGOMBO SOUTH  
INTERNATIONAL SCHOOL

- G.C.E Ordinary Level
- Edexcel Advanced Level

BRITISH COUNCIL

- IELTS ACADEMICS

## SKILLS

- Adapatability
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking
- Organizational skill
- Professional skill
- Multi tasking

## LANGUAGES

- English (Fluent)
- French (Intermediate)
- Tamil(Basics)
- Sinhala (Fluent)
- Japanese (Intermediate)

## PROFILE

Dedicated store supervisor with over 3 years of experience in retail management. Proven track record in optimizing store operations, enhancing customer satisfaction, and leading high-performing teams. Skilled in inventory management, staff training, and sales strategy implementation. Committed to driving sales growth while maintaining exceptional service standards. Passionate about creating a positive shopping experience and fostering a collaborative team environment

## WORK EXPERIENCE

**Abans PLC**

2017- 2021

Sales Executive

- Collaborate with team members to achieve better results
- Negotiate/close deals and handle complaints or objections
- Prepare and deliver appropriate presentations on products and services Ensure the availability of stock for sales and demonstrations
- Promoted brands and appointed as their regional ambassador "LG,Apple, Samsung, Sony, Lenovo,"

**Texlan Centre PVT LTD**

2021 - Present

Store Officer

- Maintain items record, document necessary information and utilize reports to project warehouse status.
- Identify areas of improvement and establish innovative or adjust existing work procedures and practices.
- Organize and maintain inventory and storage area.
- Implementing loss prevention measures and managing damaged or defective inventory

## REFERENCE

**K.Shane Jujin Dias**

Sales Officer Swiss Watch Group

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