

# HASHIR HANEEF



## Sales Consultant

Email: [hashiraachi10@gmail.com](mailto:hashiraachi10@gmail.com)

Phone: +971 52 650 7466

Location: Deira, Dubai.

## Objective

To achieve a challenging position in a professional organization through self - improvement by excelling in all responsibilities with sincere hard work, dedication & commitment. To work towards the development of the organization & grow with it.

## Skills

Strong Customer Service, Excellent Communication, Detail Orientated and Resourceful, Organizational, Machines and Computer knowledge.

## Previous Work Experience

### Sales Consultant

**ADNOC OIL, UAE** - November 2020 - January 2022

- Organize sales presentations and ensure that all sales presentation materials are prepared prior to deadlines.
- Contact customers to answer basic procedural questions or to gauge their level of satisfaction with the company.
- Collaborate with the sales staff to monitor active purchase orders and make sure that orders are completed on time.
- Report any inventory or service issues to management and the appropriate Account Manager immediately.

## Currently Working As

### Merchandiser

**Sidco Food Supplier.**

**Dubai UAE** - March 2022 - Present

- working closely with buyers and other merchandisers to plan product ranges
- meeting with suppliers, distributors and analysts
- handling supply/production problems as they arise
- handling supply/production problems as they arise
- Collaborating with suppliers, manufacturers, and stores to ensure proper execution of plans
- Creating and organizing promotions and advertising campaigns
- Managing the educational materials for training employees
- Managing layout plans of store and maintain inventory of products
- Gathering information on market trends and customers' reactions to products
- Analyzing sales figures - reporting growth, expansion, and change in markets

## Education

- Valid UAE Driving License.
- Pursuing BACHOLER OF COMMERCE(B.com) from Mangalore University.
- Completed 2nd PUC from Karnataka Board of Higher Education in the year 2019.
- Computer Knowledge of MS Office, MS Power Point, Windows, Basic Operation and Internet & Email.

## Personal Strengths

- Communication-Interpersonal skills-verbal, problem solving and listening skills in any administrative role.
- Service-Having a client focused approach Skills include Patience, Attentiveness and a positive language
- Organization-Helping others, organizing a to-do list. Prioritizing tasks by the deadline for improving time-management.
- Management-Management skills to direct others and review others performance.

## Bio

- Date of Birth : 21<sup>st</sup> June 2001
- Father Name : Haneef P U
- Mother Name : Raihana PH
- Nationality : Indian
- Passport No. : U4995582
- Date of Expiry : 13/03/2030
- Visa Status : Visit Visa
- Languages Known : English, Kannada, Hindi and Malayalam.
- Permanent Address : Murnadu village & Post, Kodagu District, Pin: 571214

## Declaration

I hereby declare that the above-mentioned information is true to the best of my knowledge and belief.

Place: Dubai, UAE

HASHIR HANEEF