Hiteshkumar Vinubhai
Merchandiser

Mob: +971567549805

Hitesh.batch13@gmail.com

Personal Profiles:

Date of Birth	:	01-12-1996
Nationality	:	India
Gender	:	Male
Marital Status	:	Single
Religion	:	Hindu
Language : English , Hindi& Gujrati		

Passport Details:

Passport No	:	R7166745
Issue Date	:	01-12-2017
Expiry Date	:	30-11-2027

Education Qualification:

12th passed

Objective:

To seek a challenging position in a dynamic environment and desire to progress further in the same field and like to grow with the organization and prove to be an asset for its effective functioning and for the achievement of organizational goals and its success.

Work Experience:

Presently working in West Zone Supermarket Co LLC Dubai UAE as an Indoor Sales Man from Jan 2022 to till date .

2 years worked as a Merchandiser cum Cashier, Receiver in Dmart Supermarket India

Responsibilities:

- Plan and develop merchandising strategies that balance customers' expectations and company's objectives
- Analyse sales figures, customers reactions and market trends to anticipate product needs and plan product ranges/stock
- Collaborate with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales
- Maximise customer interest and sales levels by displaying products appropriately
- Produce layout plans for stores and maintain store shelves and inventory
- Forecast profits/sales and plan budgets
- Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc
- Build constructive customer relationships and team with channel partners to build pipeline and close deals

Strength:

1. Ability to work under pleasure.
2. Excellent leader ship qualities.
3. Independent decision maker.

Conclusion & Declaration:

I can extend great deal of support in streamlining the activities of the organization. I hope you will consider my candidature for the applied post in your esteemed organization as per my qualification, experience and proven abilities.

Hiteshkumar Vinubhai