



HOSNE MUBAROK RIPON

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Lucky roundabout, Ind Area
Ajman, UAE

ABOUT ME

Results-oriented Sales Executive with a track record of exceeding sales targets through strategic networking and lead generation techniques. Adept at managing pipelines and negotiating deals to drive business growth and profitability.

EDUCATION

Humanities of Arts(Intermediate)

Chittagong Government Model College
2017-2019

Secondary School Certificate

Khatakhali High School
2012 - 2017

SKILL

Marketing

Customers Managing

Driving

Leadership

Microsoft Excel, word, PowerPoint

WORK EXPERIENCE

April 2022- Present

Al Fatin Auto Spare Parts Treading LLC|Ajman, UAE

Sales executive and marketing

- Developed and executed strategic sales plans to drive revenue growth and increase market share by 15% within one year.
- Built and maintained relationships with key clients, resulting in a 20% increase in customer retention and satisfaction.
- Led a high-performing sales team of 10 members, providing coaching and mentoring to exceed quarterly targets by 25%.
- Implemented digital marketing campaigns that resulted in a 30% increase in online sales and brand awareness.

2021 - 2022

Abdul Majeed Aluminum workshop|Fujairah, UAE

Manager and Door/Windows Installer

- Managed team of door/windows installers, overseeing daily operations, scheduling, and quality control to ensure timely completion of projects.
- Collaborated with clients to assess needs, provide estimates, and recommend appropriate products and materials for residential and commercial installations.
- Trained and mentored new employees on safety protocols, installation techniques, and customer service best practices to improve overall team performance.
- Implemented cost-saving measures and streamlined processes to increase efficiency and profitability of door/windows installation projects.

LANGUAGE

English

Arabic

Hindi

LICENCES

Driving, UAE
Catagory(3)manual

CERTIFICATION

- Educational
- Microsoft
- Digital Marketing
- Google Ads Design