



ABANISH DILEEP

ABOUT

DATE OF BIRTH - 15-09-2001

GENDER: MALE

NATIONALITY: INDIAN

MARITAL STATUS: SINGLE

VISA STATUS: VISITING VISA

SKILLS

- Management Skills
- Creativity
- Time management
- Critical Thinking
- Leadership

LANGUAGES

- **ENGLISH** : Speak, Read, Write
- **TAMIL** : Speak
- **MALAYALAM:** Speak, Read, Write
- **HINDI** : Speak, Read, Write
- **ARABIC** : Read, Write

CONTACT

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500001 Sharja

OBJECTIVE

SEEKING A POSITION TO UTILIZE MY SKILLS AND ABILITIES IN THE CO-OPERATIVE WORLD THAT OFFERS PROFESSIONAL GROWTH WHILE BEING RESOURCEFUL INNOVATIVE AND FLEXIBLE

EXPERIENCE

FIELD SALES EXECUTIVE 2022 - 2023

• **SAHAYI WEALTH NIDHI BANK.LTD**

- Negotiated terms and conditions ,ensuring mutually beneficial agreements .
- Maintained accurate and up-to-date records of sales activities,including customer interactions ,prospect details and sales forecasts

ASSISTANT SUPEVISOR FRONT OFFICE AND HOUSEKEEPING 2021 - 2022

• **HOTEL CENTRAL PLAZA THIRUVANTHAPURAM**

- Generated and qualify leads to build a robust sales pipeline.
- Conduct compelling presentations to showcase the value proposition of our products/services.
- Establish and maintain strong relationships with key decision-makers within target organizations.
- Develop and execute effective sales strategies to close deals and achieve sales targets.

EDUCATION

• **BCOM TRAVEL AND TOURISM 2019-22**

KERALA UNIVERSITY

• **DIPLOMA IN LOGISTICS MANAGEMENT 2022-23**

KERALA INSTITUTE OF TOURISM

• **HIGHER SECONDARY 2017-19**

KAIRALI VIDHYA BHAVAN NEDUMANGAD

COMPUTER QUALIFICATIONS

• **PROFESSIONAL DIPLOMA IN INDIAN AND FOREIGN ACCOUNTING (DIFA)**

- MANUAL ACCOUNTING, TALLY ACE
- QUICKBOOKS, PEACHTREE