

# Hy Younas

Sales Representative & Driver



## **Professional Summary**

Self-motivated outside sales professional experienced in both technical and non-technical, fast-paced team environments.

Relationship building and closing expert. Talented Sales

Assistant bringing enthusiasm and eagerness to learn new skills with retail sales. Focused on maximizing business success by capitalizing on sales and service opportunities.

### **Work History**



#### Sales Executive

Fazal Din Pharma Plus, Lahore

 Researched sales opportunities and possible leads to exceed sales goals and increase profits.

#### **Store Incharge**

Galadari Ice Cream Company, Dubai

- Offered each customer top-notch, personal service to boost sales and customer satisfaction.
- Increased sales and customer satisfaction through personalized servicing.
- Expanded brand and marketing strategies by planning strategic events.
- Engaged customers in social conversations to create pleasant and easy shopping experience.



Address

**Dubai United Arab Emirates** 

**Phone** 

+971527568250

E-mail

hussnainalia790@gmail.com



Sales funnel development



Sales strategy



Product and service sales Sales



expertise



**Driving License by RTA in Dubai** 



Languages

Urdu



Advanced (C1)

English



Upper intermediate (B2)

Arabic



2022-07 -

Current

#### **Assistant Store Manager**

Servaid Pharmacy And Departmentel Store, Lahore •

Reconciled daily sales transactions to balance and log day-to-day revenue.

- Coached sales associates in product specifications, sales incentives, and selling techniques, significantly increasing customer satisfaction ratings.
- Processed payments for credit and debit cards and returned proper change for cash transactions.
- Walked through store areas to identify and proactively resolve issues negatively impacting operations.
- Maintained positive customer relationships by responding quickly to customer service inquiries.

#### **Education**

#### **Dispenser: Medical**



Sheikha Fatima Institute of Nursing And Heald Science -Lahore

# **Cnc Machine Operator: Mechanical Drafting Technology**

Infinity School of Engineering - Lahore Pakistan

#### Matric: Biology

Government High School - Narang Mandi Pakistan

#### **Associate Of Fine Arts: Fine Arts**

Lahore Board of Pakistan - Lahore

#### **Nationality**

Pakistan

