#### **IBRAHIM KHAN**



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in https://shorturl.at/kcEht

## **Objective**

Results-oriented, highly motivated Salesperson, Merchandiser, and Driver with 7 years of experience in Retail Sales, Inventory Management, Customer Service, and Logistics. This includes proven merchandising displays, promotions of products, and delivery services. Skilled at building strong client relationships, managing stock, and ensuring timely product deliveries to meet business goals.

#### License **E**

- Light vehicle license of United Arab Emirates
- Light vehicle license of Pakistan

### **Experience**

Carrefour Hypermarket

2023 - Present

E Food Worker

- Picked orders and then packed them for online customers accurately, ensuring high levels of order accuracy and quality.
- Worked effectively with other team members in setting up processes for the smooth and effective filling of orders, thereby shortening order turnaround times.
- Conducted inventory checks, assisted with restocking to make sure that the inventory level always remained at an optimal level.
- Used warehouse management systems to track order status and optimize efficiency.

HBK Hypermarket

2017 - 2022

Salesperson / Merchandiser

- Sales & Customer Service: Proven ability to meet and exceed sales targets, deliver exceptional customer service, and resolve client inquiries.
- Merchandising: Experienced in product display setup, visual merchandising, inventory control, and promotions to drive sales.
- Relationship Building: Adept at cultivating long-term relationships with customers and business partners.
- Managed merchandising activities for multiple product lines, ensuring stock availability and optimal product placement.
- Increased product visibility and sales through effective product positioning, signage, and promotions.
- Conducted regular inventory checks to minimize shrinkage and maximize stock efficiency.

Education	
Quaid E Azam Degree College Peshawar , Pakistan Higher Education	2019
MCA Institute Peshawar     Microsoft Office	2021
NCS University     IELTS	2021

# Achievements & Awards

- From Carrefour Hypermarket received Employee of the Month due to excellent performance in customer service and sales.
- From HBK Hypermarket received Employee of the Month due to excellent performance in customer service and sales.

#### **Skills**

- Cash Handling & POS Systems
- · Customer service Relation Building with Customer.
- Time Management
- Product Knowledge & Merchandising
- Product Knowledge
- Persuasion and Negotiation
- Adaptability
- Resilience
- Strong Work Ethic

## Languages

- English
- Urdu
- Hindi
- Punjabi