



fasilbava95@gmail.com



+971566772398



Malappuram, India 676122



06/10/2000



Indian

## EDUCATION

Pre degree , Commerce  
**HMS HSS**, Manjeri , India  
May 2018

## LANGUAGES

**English,Hindi** B2  
Upper intermediate

# MUHAMMED FAZIL PT

## PROFESSIONAL SUMMARY

Competent Sales Supervisor proactively assisting both sales management and associates with various tasks. Committed to driving success and helping to improve overall shop revenues through dedication, hard work and pleasant demeanour . Hard-working Supervisor with strong or skills. Achieves company goals through exceptional planning and prioritisation.

## SKILLS

- Sales training
- Data analysis
- Staff appraisals
- Salesforce
- Customer acquisition and retention
- Sales goal attainment
- Staff training
- Retail marketing
- Sales and market development
- Employee management
- Sales strategies

## WORK HISTORY

November 2021 - Current

**Supervisor - Nesto Hypermarket** , Dubai, United Arab Emirates

- Managed team of 8 staff, driving performance with motivational strategies to exceed sales targets.
- Achieved exceptional client satisfaction feedback and ratings.
- Exceeded sales goals and improved profitability by developing sales strategies and business plans according to market trends.
- Created and directed sales team training and development programmes.
- Used Microsoft Word and other software tools to create documents and clear communications.

August 2019 - October 2021

**Salesman - Nesto Hypermarket** , Kozhikode, India

## ADDITIONAL INFORMATION

**Additional Software Skills** Excel, Sap, Microsoft Word,