



**INTEZAR MAHDI**

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**Call/Whatsapp**

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## **CAREER OBJECTIVE**

Results driven professional I had over 13 year's sales experience with products that are considered technical and complex. Able to aggressively drive sales growth and profits by developing a friendly, well trained sales team who are always highly visible to customers and responsive to their needs. Management and key strengths is the ability to generate business insights from diverse data sources. I'm currently looking for a managerial position with an exciting and ambitious company.

## **STRENGTH**

- Good communication with excellent interpersonal skill.
- Fast grasping to new things.
- Confidence, patience & determination.

## **HIGHLIGHTS OF QUALIFICATIONS**

- Strong track record delivering outstanding results.
- Proven ability designing, developing and managing office administration systems.
- Exceptional problem solving ability.

## **PROFESSIONAL EXPERIENCE**

**Position : Store Manager**  
**Company : AL SAFEER GROUP, MY SAFEER CENTUTY MALL DUBAI**  
**Year : 2016 2 August, 2024**

### **DUTIES & RESPONSIBILITIES:**

- Applicant will be independently handle all stores functions like receipts, arranging inspection storage preservation, stock checking, issues and document preparation related to the functions and updating in software.
- Ensures all company policies, store operating standards and procedures are communicated effectively to partners and are maintained and consistently followed for profitable operations.
- Ensures store appearance and equipment are maintained to the highest possible standards, and follows safety and security guidelines to create and maintain the safest environment possible for partners and customers.
- Assisting in managing inventory and in controlling materials.
- Assists in producing daily, weekly and quarterly financial reports.
- Ensure best standard of material handling which meets the company's goal in safety standard in man/machine/material.
- Liaise with receiving and issue section for prompt loading – unloading – put away and issue of material to plant.
- Ensure put away and picking of materials in warehouse meet best put away and picking strategy so waste of time due to wrong material movement is eliminated.

**Position : SALESMAN**

**Company : AL SAFEER GROUP,**  
**Worked location As A Salesman : Dubai- Shj – Ajman – RAK – Dibba –**  
**Kalba, Fujairah**

**Year : 2012-2015**

**DUTIES & RESPONSIBILITIES:**

- Greeting customers who enter the shop.
- Be involved in stock control and management.
- Assisting shoppers to find the goods and products they are looking for.
- Being responsible for processing cash and card payments.
- Stocking shelves with merchandise.
- Answering queries from customers.
- Reporting discrepancies and problems to the supervisor.
- Giving advice and guidance on product selection to customers.
- Balancing cash registers with receipts.
- Dealing with customer refunds.
- Keeping the store tidy and clean, this includes hovering and mopping.
- Responsible dealing with customer complaints.

**Position : CASHIER**

**Company : AL SAFEER GROUP, S/MARKET – KING FAISAL - SHJ**

**Year : 2010-2012**

**DUTIES & RESPONSIBILITIES:**

**OTHER FUNCTIONS:**

- Scan the barcode in Pos and check the retail price as the mention on the product.
- Well communication with our customer and give them feedback.
- Look into Exchange and refund.
- Explain to each and every customer for our LOYALTY program to repeate the customer.
- Informing about offer and promotion benefits
- Using Pos system for Credit CARD - Debit Card- Master Card – Apple Pay - Vouchers and smile – FAZZA – ESAAD promo discount and Cash Payment .
- Fast doing transaction to helping the customer to waiting in few second tor no disturbing.
- Daily closing cash counter sales report by counting cash and Card Payment.
- Using QR code for using pos. Much more ETC.

**SELECTED ACHIEVEMENTS:**

- Improved the accuracy of sales forecasts.
- Reached a record in sales with (x) new target sales.
- Developed new customer satisfaction form.

**EDUCATIONAL QUALIFICATION**

- **Higher Secondary Certificate**  
UP Board, India (Riyaz Inter Collage karari Kaushambi 2000)
- **Secondary Schooling Certificate**  
UP Board, India (Karari Intermediate Collage Karari Kaushambi 2002)
- **Graduation B.A**

UP Board, India (Dr. Akhtar Hasan Rizvi Degree Collage Karari Kaushambi 2005)

## **TECHNICAL PROFILE**

### **❖ Operating Systems**

- Windows XP , Windows NT Server , Windows 2003 Server
- Efficient with a wide range of computer software and applications, including MS Excel , MS Word , MS PowerPoint and MS Outlook.
- Expertise Knowledge of Internet and Email.

## **PERSONAL DATA**

<b>Date of Birth</b>	:	20 May 1987
<b>NATIONALITY</b>	:	Indian
<b>Gender</b>	:	Male
<b>Language Known</b>	:	English, Arabic, Hindi, Urdu
<b>Visa Status</b>	:	Visit Visa (26May,2025)
<b>Passport Number</b>	:	S9874545
<b>Religion</b>	:	Muslim

## **PERSONAL TRAITS:**

As I believe hard work is the key to success and character to personality, I always keep myself proactive, industrious and good nature.

## **DECLARATION:**

*I assure that the information and facts statement, which I have shown above is true and correct to the best of my knowledge and belief.*