

CURRICULUM VITAE

Ibrahim

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OBJECTIVES:

Seeking a challenging position in a reputed organization to grow and contribute through my skills and experience towards the success of the organization.

Education: - Grade -12 (Diploma).

WORK EXPERIENCES:

Sales Executive- JM Foods LLC. Dubai.

(Frozen & Daily Cold Products)

December 2021- Present.

Area Covering: Dubai, Sharjah and Northern Emirates.

Markets: LULU Group, Chorithram Group & Spinney's UAE.

Responsibilities

- Promoting new brands/products to the market and display.
- Developed strong relationships with market buyers and supervisors- taking orders from them, and to increase the space for the items.
- Conducting different markets survey to promote own products.
- Working towards achieving the Sales target.
- Faster learning ability and Passion for Sales.

Merchandiser/ Sales Assistant -Hassani Trading Company Dubai.

March 2017 to till August 2020.

Area Covering: Abu Dhabi, Dubai and Sharjah.

Markets: Carrefour, LULU Group, Chorithram Group, Spinney's and Safa Group of Markets.

Responsibilities

- Assisted in promoting new brands introduced to the market and display.
- Focused on achieving sales goals and quality performance.
- Developed strong relationships with customers – maintained cordial relations with existing and new customers.

- Responsible for the execution of the product inventory process, identifying damaged goods for removal and managing product quantities
- Managed communications with store personnel to ensure our product delivery and display fit their needs. Solicited consumer feedback to identify additional areas for improvement
- Submitted timely and accurate reports related to the arrival of new stock or remaining supplies in the store.
- Maintained accounts of sales made, new orders, cash transactions and customer details.
- Supervised the transportation of product, pallets and shelving units to various sales locations.

Store Keeper -Hassani Trading Company Dubai – Nov 2016 to March 2017

- Maintaining the record of stocks.
- Maintaining & explaining the detail of products to labors & allocating and right place.
- Proper racking of finished products.
- Responsible for export and local loading as will.
- Perform other stock-related duties, including returning, packing, pricing and labeling supplies.

PERSONAL SKILLS

- Excellent time management and organizational skills while able to prioritize work load accordingly.
- Motivated and hardworking individual, responsible, efficient with an excellent work ethics.
- Ability to understand customer mindset and needs
- Floor plan development.
- Strong Interpersonal and communication skills
- Versatile working behavior
- Ability to work with minimum guidance.

DRIVING LICENSE DETAILS with OWN CAR.

- Type : Light Vehicle.
- License Number : 3764344.
- Date of Issue : 21/11/2017.
- Date of Expiry : 21/11/2024.

Personal Details.

Nationality : Pakistani
 Marital status : Single
 Date of Birth : 02th Jun 1996
 Languages : English, Arabic & Urdu/Hindi.