

# Mohammad Iftikhar Ahmad Khan

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# **Professional Profile**

Accomplished sales associate with a successful background in the delivery of exceptional customer service and the ability to assist high-profile customers with of luxury goods.

Demonstration exceptional communication and robust relationship building skills and encourages team collaboration in order to achieve excellent levels of customer satisfaction. Customer-focused and experienced in Retail, with the proven ability to work towards and consistently exceed target.

Seeking opportunity job here in Saudi Arabia 20 years of sales and Marketing customer service experience and I have more experience as a Inventory controller **Mohammad Yousuf Naghi Motors** (JAGUAR and LAND ROVER) Inventory controller and Service Advisor automotive industry will add value.

My experience in Auto Motors Company Background also includes successful sale and marketing experience as a Sales Manager State Life Insurance and FMCG and other Insurance Industries and now Currant Job **EFU LIFEASSURANCE LTD** AS a Assistant Branch Manager. I have a degree of Bachelors of Commerce. I have working experience with highly qualified management and under pressure environment.

I believe I will prove to be a valuable asset to your existing team of professional and immediate contribution to your organization.

Thank you in advance for your time and consideration. Should you have any question or require additional information, please feel free to contact me via telephone at +971-582868670 or via email: iftikhar200998@gmail.com. I look forward to scheduling an interview in order to further discussion how can I positively contribute to your company's success.

# **OBJECTIVE**

To have a dynamic career in a company, which provides me the opportunities to grow professionally and in doing so, enable me to reap significant benefits for a company.

# **CORE SKILLS**

- Team management
- Sales and marketing
- Introducing new products
- Customer liaison and hunting
- Target achievement

- Motivating people
- Staff training and development
- Meeting deadlines
- Client management
- Presentation skills

### Gold Medalist for State Life Insurance

#### CAREER SUMMARY

## **Indus Office Equipment Trading LLC. Dubai UAE**

Karachi Pakistan

Senior Sales Supervisor May 2022 till date.

### **Jubilee Life Insurance**

Karachi Pakistan

Working as a Branch Manager. (July2021 to February 2022).

# Pak Qatar Family Takaful Insurance Company LTD,

Karachi Pakistan

As a Branch Manager (2019 May to 31st October 2019).

#### **EFULIFE Assurance LTD**

Karachi Pakistan

As an Assistant Branch Manager September 2018 to April 2019

#### **EFULIFE Assurance LTD**

Karachi Pakistan

As an Assistant Branch Manager. November 2019 to June 2021

# **Mohammad Yousuf Naghi Motors**

(JAGUAR & LAND ROVER) Saudi Arabia.

Worked as an Inventory Controller Supervisor

#### Mitsubishi Jeddah-Saudi Arabia

As a Sales Advisor

January 2014 to December 2014.

### FMCG in OASES Trading Est.

Jeddah Saudi Arabia. As a Sales Manager Oct 2000- Oct 2007

### **State Life Insurance**

Saudi Arabia As a Sales Manager Nov 2007 to 2013 December

# **Pakistan International Air Line**

Karachi-Pakistan As a Transport supervisor Mar 1993 – July 2000,

### SCOPE OF WORK

Generate new customers

Look after & follow-up with existing clients for sales & collection Correspondence to existing clients & prospects

Documentation for insurance policies process

Making sales & collection reports on monthly & yearly basis.

#### **EDUCATION**

Bachelor's in Commerce (B.Com) University of Karachi. Pakistan. F.SC (science) Karachi. Pakistan.

# OTHER QUALIFICATIONS

Certificates of Excellence in different Sales & Marketing Certificates of Excellence in Sports Computer basic diploma (Microsoft office / Internet working).

#### Languages Skills

Arabic Good English Fluent Urdu Native

#### PERSONAL INFORMATION

Father Name : Muhammad Nisar Ali Khan

Religion : Islam
Nationality : Pakistani
Passport No : RR4112922
Marital Statu : Married

Date of birth : 20<sup>th</sup> November 1971

Driving Valid License: Pakistan & Saudi Arabia. (KSA) Languages : English, Urdu, Punjabi, Arabic