



Iftikhar Khan

Details

DOB: 29-April-1992

Contact:

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Visit Visa Status:

Valid up to 15 July 2023

Address: Apartment #806,
Building Heights 1, Dubai Silicon
Oasis.

Links

www.linkedin.com/in/iftikhar-khan-

Skills

Microsoft Office

Leadership

Effective Time Management

Customer Service

Ability to Work in a Team

Communication Skills

SAP

Hobbies

Cricket

Movies

Languages

English,

Pashto, Urdu,

Punjabi.

Profile

Experienced and energetic Sales Executive and Merchandiser with over Five years of experience effectively managing Sales and marketing projects from conception to completion, leverage my knowledge of fashion trends, visual presentation techniques, retail operations management principles, inventory control systems, customer service processes & procedures. Pragmatic and result oriented, I am determined to build market presence in the next company I join.

Professional Experience

Sales Executive, Shahkam Industries Brand ONE, Pakistan

APRIL 2021 – MAY 2023

- Maintained ongoing communications with sales reps and Leaderships.
- Put forth carefully planned strategies to improve company business.
- Effectively managed creative projects, promoting a superior corporate image.
- Effectively managed a variety of vendors.
- Planned strategies to develop new sales for printing.
- Fostered relationships to maintain existing clients, while developing new relationships to attract potential clients.

Sales Officer, Diners, Pakistan

APRIL 2020 – MARCH 2021

- Organized and analyzed data and Sales results.
- Coordinated mailings, marketing materials, and website content.
- Introduced scheduled targeted email marketing and Sales programs.
- Managed a team of Sales professionals to ensure the success of marketing campaigns.

Merchandiser, GlaxoSmithKline (GSK), Pakistan.

MAY 2018 – MARCH 2020

- Stocked and rotated products regularly
- Recommended, selected and helped locate merchandise based on customer needs and desires.
- Accurately logged all daily shipping and receiving orders.
- Communicated all merchandise needs or issues to appropriate manager.
- Organized store by returning all merchandise to its proper place and keeping floors clean.
- Completed Monthly inventory counts.

Education

Master of Business Administration, University of Management and Technology, Lahore

OCTOBER 2017 – MAY 2019

Bachelor of Business Administration, University of Management and Technology

MARCH 2013 – MAY 2017

Internships

Internship, Bank of Khyber, Pakistan

2016

- Worked to remain punctual, reliable, and flexible.
- Brought forth the ability to work well independently and also with others.
- Served as a dedicated and supportive Intern in a fast-paced environment.

Internship, Bank Al-Falah Islamic, Pakistan

2016

- Worked to increase office productivity by maintaining an organized environment.
- Maintained positive office and client relationships.
- Brought forth a willingness to grow and learn every day.

Trainings/Workshops/Certifications

- Certified by Microsoft Dynamic in **ERP** and **ERP-CRM**(2016).
- Participated in International Business Conference and Exhibition (**IBCE**) as Volunteer(2016).
- Worked as Volunteer at 11th **UMT** convocation(2015).
- UMT Campus ambassador of **SBE**.