
**Imdad
Ali**



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OBJECTIVE

Seeking a career-oriented position with a multinational organization, where my experiences can be utilized for further career development.

UAE EXPERIENCE

Sales Officer
Deem Finance
Sep 2022 – Current

- Dealing into multiple products (Credit cards, transfer loans)
- Pitching for the right profile customers as per the banking Policy.
- Providing the customers with the transparent knowledge of the product to avoid any later complain and misunderstanding and create good name for bank.
- Making Future prospects using the references from the existing clients.
- Continuous prospection, lead generation, sales pitching, Product presentation, closing deals.
- Meeting the assigned targets by bank to get eligible for Incentive programs.

PAKISTAN EXPERIENCE

Own Business
RAWALPINDI, PAKISTAN
Feb 2019 – June 2020

- Oversaw the daily operations of the business.
- Performed office and management duties.
- Performed hiring, firing, and managing of employees.
- Managed marketing, bookkeeping, payroll, and advertising Functions.
- Studied the industry market and kept abreast of new trends.
- Issue and Dispatch is the process of receiving demands, selecting the items required and handling them over to users, or dispatching them to customers.
- Stock Records are the documents which record, from day to day, full particulars of individual receipts, issues and balances of materials in stock.



LANGUAGES

Native Competency: Urdu, Hindi
Punjabi
Professional Competency: English

SKILLS

Excellent coordination and
communications skills with clients
and colleagues alike.
Efficient multi-tasking & time
management skills.

PERSONAL

Date of Birth: 21/06/1989
Nationality: Pakistan
Marital Status: Single
Visa Status: 2 years
Freelance permit
Current location: UAE (Dubai)

Black Stone
RAWALPINDI, PAKISTAN
March 2018 – Jan 2019

- Maintaining solid customer relationships by handling questions and concerns with speed and professionalism.
 - Resolving customer complaints, managing database records, drafting status reports on customer service issues.
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Education

BS HONS – University of Lahore
I started my degree 2014 and end in 2019.

REFERENCES

AVAILABLE UPON REQUEST.