

IMRAN ZAHEER

Dubai, UAE

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CAREER OBJECTIVE

Experienced and Reliable Company Sales Merchandiser with work experience of delivering items in a timely manner. responsible for everything that happens to a product from the moment it is delivered at the store till the moment a shopper picks it up off the shelf.

KEYWORDS:

Managing the Relationships & making sure delivery of the items in due time.

Company: Al Zain Paper Products Dubai: 17 – 02 – 22 till Date

Designation: Sales Merchandiser (Abu Dhabi, Dubai & Northern Emirates)

Responsibilities

- Liaise with stores / logistics & warehouse department to ensure product supply meets demand
- Analyzing previous season's sales and reporting on the current season's lines
- Interact and communicate with the client on a regular basis to determine changing requirements and preferences and on-time delivery of products
- Perform continuous market analysis and research on the dynamics of the account.
- Responsible to deliver the products available in all leading outlets.
- Conduct periodic account reviews and ensure set volumes and revenue targets are achieved

Company: Hassan Mukhtar & Bros. LLC Dubai: 01 – 05 – 10 to 31 – 12 –19

Designation: Sales Merchandiser (Abu Dhabi, Dubai & Northern Emirates)

Responsibilities

- Responsible to deliver the products available in all leading outlets.
- Helping in loading & unloading the vehicle.
- To be responsible for picking and packing of stock for counter customers/ workshop and branches.
- To keep in track, the payment collection from different customers depending upon their credit limits.
- Skillfully manages processing of various retail pro reports and invoices
- Ensure the accurate and timely preparation of all necessary reports and records

ACADEMIC BACKGROUND

- **High School**

Intermediate with Commerce from Karachi

- **Secondary School**

Matric with Science from Karachi

STRENGTH & SKILLS

- Communication skills
- Interpersonal skills
- Innovation & Creative skills
- Able to cope with pressure.
- Merchandising / Shelf filling background
- Post-Sale Relationship Management.
- Customer Focus.
- Drive Across all UAE
- Key Person Relationship in Markets
- Time Management.

PERSONAL PROFILE

- Driving License : UAE Valid Driving License
- Languages : English, Urdu, Arabic
- Passport No : BY5129292