Mohammed **Haji**

Profile Summary

Dedicated professional with 4+ years of experience, including 1 year in the banking sector and 3 years as a cashier proficient in HDPOS software. Skilled in financial transactions, account management, and cash handling with a focus on accuracy and efficiency. Experienced in providing excellent customer service, resolving inquiries, and maintaining compliance with organizational standards. Proficient in retail operations, inventory management, and daily reconciliation tasks. Strong interpersonal and communication skills, ensuring seamless operations and customer satisfaction.

Contact details

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📞 +971 50 303 3249

✉ Deira, Dubai

Personal information

Citizenship: **Indian**

Family: **Single**

Languages: **English**, **Hindi**, **Urdu**

Skills

- Management Skills
- Negotiation
- Critical Thinking
- Leadership
- Digital Marketing

Experience

Credit Card Sales Officer at *Vision Card Services (Dubai).*
2024.02—2025.03

◇ Promoted and sold **credit card products** through **phone calls, in-person meetings, and digital channels,** leveraging strong communication skills.

◇ **Exceeded sales targets** by **20%** above quarterly goals through effective strategies and client relationships.

◇ Identified customer needs and **provided tailored credit card solutions, explaining benefits and features** to ensure satisfaction.

◇ Maintained **up-to-date knowledge of credit card offerings, market trends,** and competitor products for effective positioning.

◇ Collaborated with the sales team to develop strategies for **expanding the customer base and achieving growth objectives.**

◇ Ensured **compliance with banking regulations and company policies** while processing applications and onboarding customers.

◇ **Provided excellent post-sales support** by addressing queries and resolving issues, fostering long-term client relationships.

Cashier (HDPOS Software) at *Shop and Save Supermarket (Hydera-bad).*
2019.06—2023.12

◇ Managed transactions using **cash registers and HDPOS software,** ensuring seamless payment processing.

◇ Scanned goods and ensured **accurate pricing** through updated product databases in HDPOS software.

◇ Handled **cash, credit, and digital payments,** delivering exceptional customer service.

◇ Utilized **HDPOS software for sales reports, inventory management,** and daily cash reconciliation.

◇ Maintained a **clean and organized checkout area** while adhering to company policies.

Education

Bachelor of Commerce (B.COM). *from Avanthi Degree College (OSMANIA UNIVERSITY).*
2019–2022

Intermediate in Commerce, Economics, and Civics. *from MS Junior College .*
2017–2019

Hobbies

Playing Cricket.