Mohamed Imthiyas. M



Contact

<u>+971-561115691</u> imthiyasm61@gmail.com

Personal Data

Date of Birth: 11.04.1994
Gender: Male
Religion: Muslim
Nationality: Indian
Marital Status: Married

Languages Known

English Arabic Tamil Hindi Malayalam

LICENSE DETAILS

LICENSE NO: - 3851151

TYPE: - MANUAL

VISA STATUS

Employment

Curriculum Vitae

Career Objective

Seeking a permanent position, that will enable me to utilize the skills. I possess to the maximum extent, to work in a professional and challenging environment where the dedications could be turned in to positive results.

Academic Qualification

Diploma in Mechanical Engineering (Annai college- India) 2013 – 2015

Work Experience

UNION COOP, DUBAI, UAE

Merchandiser (2017 - Until Now)

- Handling PDT machine
- Maintained to Warehouse stock
- Actively greeting customers and maintaining a Level of conversation during their store visit.
- Listening to customer requirements and presenting appropriately to make sale.
- Maintaining and developing relationships with existing customers in person and via telephone calls and email
- Negotiating on price, costs, delivery and specifications with buyers and managers.
- Challenging any objections with a view to getting the customers to buy.
- Checking the quantity of goods on display and in stock.
- Directs suggesting items. customers by e escorting them to racks and counters
- Advises customers by providing information on products.

- Helps customer make selections by building customer confidence; offering suggestions and opinions.
- Lead execution of developing new market based customers via face to face customer visit, cold calling, and prospecting.

Sai Telecom Services in Chennai - Tamil Nadu

Data Entry Operator cum Office Assistant, (2015 - 2016)

- Preparation of customer and supplier statements
- Preparation of delivery report
- Set up and maintained files according to the company procedure
- Sending required documents to the customers
- Submitting required reports to the management
- » Communicate with applicants telephonically and in person.
- Collect, sort and distribute incoming mail.

Computer Skills

MS Office suite.

Expertise in MS Power point & Excel.

Qualified in MS Office & Accounting package

Declaration

I hereby confirm that the information furnished above is true to the best of my knowledge .I request you to consider me as a proficient candidate and if an opportunity is given to me, I will prove my worth

Yours faithfully,

Mohamed Imthiyas. M