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**ADDRESS**

Morocco, Agadir, Street 402, N11



ANAS BEN TALEB

— SALES REPRESENTATIVE

PROFILE

Dynamic professional with diverse experience in hospitality and logistics. Skilled in guest relations, reservations, and administrative support with a strong background in data analysis and market trend identification. Proven ability to provide exceptional customer service and support strategic decision-making. Certified in Business Strategy and UX, with a keen eye for optimizing performance and enhancing user experiences.

SKILLS

PROFESSIONAL

- Customer Service
- Communication
- Sales Coordination
- Problem Solving

EXPERTISE

- Market Analysis
- Sales Strategy Development
- Financial Analysis
- Business Plans

ADVANCED

- Sales Forecasting
- Advanced Reporting
- Business Model
- Microsoft Office
- Technical Proficiency in Reservation Systems
- (PLURIEL , EZEE ABSOLUTE , BOOKING LAYER)

EDUCATION

SPECIALIZED TECHNICIAN IN HOTEL
MANAGEMENT

ISTHT FOUNTY - AGADIR

SEPTEMBER 2021 - MARCH 2024

QUALIFYING IN ENTREPRENEURIAL
INNOVATION

ISTHT FOUNTY - AGADIR

SEPTEMBER 2021 - DECEMBER 2024

CERTIFICATION

BUSINESS STRATEGY AND SWOT
ANALYSIS

HP FOUNDATION

USER EXPERIENCE UX

ACCENTURE TECHNOLOGY

EXPERIENCE

OWNER & BUSINESS STRATEGY CONSULTANT - FREELANCE

CULLINAN BUSINESS

AUGUST 2024 - PRESENT

- Created growth strategies for startups.
- Conducted market and competitive analysis.
- Provided financial and fundraising advice.
- Improved business models and solutions.
- Revenue management.

SALES AGENT & COMMERCIAL ANALYST

SMTLOGISTICS

JANUARY 2024 - JULY 2024

- Data Collection and Sales Analysis.
- Identification of Market Trends.
- Recommendation of Strategies to Improve Results.
- Client Account Management.

RESERVATION AGENT - ADVANCED TRAINING

ZEPHYR HOTELS AGADIR

OCTOBER 2023 - JANUARY 2024

- Reservation Management.
- System Proficiency (PLURIEL - Ezee Absolute).
- Customer Service.
- Coordination with Departments.
- Problem Resolution.

RECEPTIONIST - INTERNSHIP

IBIS BUDGET SENATOR HOTELS

APRIL 2023 - MAY 2023

- Guest Check-in and Check-out.
- Customer Service.
- Telephone and Email Communication.

LANGUAGES

ARABIC

Native

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ENGLISH

Advanced

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FRENCH

Fluent

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