



Inzamam Shahid

Passport: YJ5147773 | **Work permit:** Pakistani | **Date of birth:** 08/08/1995 |

Place of birth: Azad Kashmir, Pakistan | **Nationality:** Pakistani | **Sex:** Male | **Phone:**

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ABOUT MYSELF

Results-Driven Sales Professional

Highly accomplished and results-driven sales professional with 07 years of experience driving revenue growth, expanding customer bases, and delivering exceptional customer experiences. Proven track record of consistently exceeding sales targets, building strong relationships, and developing effective sales strategies.

Key Strengths:

- Strategic sales planning and execution
- Exceptional communication, interpersonal, and negotiation skills
- Data-driven decision-making and sales analytics
- Collaborative leadership and team management

EDUCATION AND TRAINING

05/09/2016 – 08/08/2018 Islamabad, Pakistan

MASTER IN ENGLISH LANGAUGE AND LITERATURE National university of modern langauges islamabad

Website www.numl.edu.pk | **Level in EQF** EQF level 7

04/04/2023 – 02/02/2025 Islamabad

MEDICAL DISPENSING TECHNOLOGY Fbise

Website www.fbise.edu.pk | **Level in EQF** EQF level 6

WORK EXPERIENCE

05/05/2023 – 01/01/2024 Islamabad, Pakistan

SALES MANAGER PAK FOOD

Responsible for sales development,sales target and lead the sales team

03/03/2021 – 03/03/2023 Islamabad, Pakistan

SALES ASSISTANT AL KABEER GROUP

Represent the direct contact with client and provide general advice to customers.

03/03/2020 – 03/04/2021 Islamabad, Pakistan

CUSTOMER SERVICE REPRESENTATIVE UNILIVER

Handle complaints and responsible for maintaining overall goodwill between organisation and its customers. manage data regarding customer satisfaction and report it.

02/02/2018 – 02/02/2020 Islamabad, Pakistan

CUSTOMER SERVICE REPRESENTATIVE FM FOOD STUFF

handle complaints and are responsible for maintaining overall goodwill between organisation and its customers. manage data regarding customer satisfaction and report it.

promote and sell medical devices, equipment and pharmaceutical products to healthcare professionals. provide product information and demonstrate features to healthcare professionals. negotiate and close sales contracts.

● LANGUAGE SKILLS

Mother tongue(s): URDU

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C2	C2	C2		C2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user

● COMMUNICATION AND INTERPERSONAL SKILLS

Active listening and speaking

● MANAGEMENT & LEADERSHIP SKILLS

Team lead

● ORGANISATIONAL SKILLS

Good time managment

● HOBBIES AND INTERESTS

Art and literature,sports