# IRFAN AHMAD

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**Professional Accountant Finance/Audit/AP/AR/GL/Payroll**

* **Extensive Background in Accounting, Finance, and Audit –** With over 15 years of dynamic expertise, including 4+ years as a Group Finance Manager, I excel in financial accounting, taxation, and leadership. My proven track record in strategic control and meticulous planning has consistently achieved financial and non-financial business objectives. I bring energy, drive, and a wealth of experience to elevate your finance functions.
* Effectively transferred over PKR 900 million in loans from HBL to NBP.
* Secured Working Capital Facilities amounting to PKR 635 million by establishing relationships with new banks and ensuring more favourable pricing and terms.
* Managed the financial affairs for a PKR 3000 million manufacturing group of companies.
* Successfully and seamlessly restructured the legal status of five (05) businesses, transitioning them from partnerships to limited liability companies.
* Designed and implemented software tailored to meet specific business and management requirements.

**FINANCIAL AND MANAGEMENT SKILLS**

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| * Formulated & implemented an internal control system and internal audit department. * Financial Management, Investments, loans & and working capital management. * Banking operations & and credit facilities management. * Fund’s portfolio & treasury management. * Group financial reporting & analysis. * Project financial modelling and feasibility studies. |  | * Equity placements. * Credit enhancement & debt restructuring. * Strong bookkeeping and reconciliations. * Transaction advisory real estate & commercial. * Group financial budgeting, forecasting with variance analysis, and reporting. * Direct & indirect taxation. * Business planning decision-making. * Strong leadership and team management. |

**Professional Experience**

**Orion group of companies &**

**iqbal group of COMPANIES — Khanewal, Pakistan**

**MANAGER FINANCE *September 2019 to November 2023***

*(Orion Cotton & Oil Mills, Orion Agri Products (Private) Limited, Orion Cotton (Private) Limited, Orion Modern Structures (Private) Limited, Gulshan-e-Iqbal Mills (Private) Limited, Iqbal Cotton & Oil Mills (Private) Limited, Grans & More, Pearl Cotton Industries (Private) Limited, Khaksar Crop Sciences (Private) Limited, Richword Seed Companies (Private) Limited)*

*Business portfolio (Cotton Ginning and oil Mills, Paddy and rice processing, Flour Mills, Crops and vegetable seeds, Export of rice, Agriculture products, Construction of houses)*

***Key Duties & Responsibilities:***

* Management of Finance Departments of 10 companies of the Group with more than 30 Staff members.
* Assist the Chairman & BOD with strategic business and financial decisions.
* Managed the financial affairs for a PKR 3000M manufacturing group of companies.
* Management of monthly reports of the Group Companies & presentations to the Management & consolidated statements to the Chairman & BOD.
* I successfully swapped the loan of Iqbal Group from HBL to NBP with enhancement on credit limit up to PKR 900 million, along with restricting the legal status of partnerships to limited companies.
* Secured additional facilities of PKR 635 million for the Group from two banks, contributing to a total financing limit exceeding PKR 1500 million for the entire Group.
* Arranged & restructured the Working Capital Facilities with new Banks at better pricing and terms.
* I shifted the various processes from manual to automated systems, including implementing payments through online banking channels.
* Centralization of Finance, Business Development, Procurement, HR & other support departments at the group level.
* Oversaw production, pricing, and distribution activities to ensure profit for the company.
* Managed accounts payable and receivable, ensuring accurate tracking of income and expenditures, promoting statutory compliance, and delivering precise quantitative financial information.

**AMC Contracting establishment — Riyadh, KSA**

*Business portfolio (Contracting of steel fabrication, Customized Mechanical Parts Manufacturing and repair)*

**SENIOR MANAGER ACCOUNTS & FINANCE *August 2018 to July 2019***

Recruited to manage & ensure the full spectrum of Finance, Accounts, Audit, and Assurance with the following:

***Key Results / Achievements:***

* A focal point for accounting concerns, billing, and service delivery to maintain and enhance client satisfaction.
* Implemented, managed & ensured the payroll payments through WPS.
* I created spreadsheets using Microsoft Excel for daily, weekly, and monthly reporting.
* Managed book of business to maintain positive relationships and make adequate financial or client-related decisions.
* Preparation and Management of monthly financial reports for Management for better cash flow management.
* I have worked with customers to understand their needs and provide excellent service, increasing customer satisfaction.
* Opted for new skills and implemented to improve efficiency and productivity.

**mti cONTRACTING AND SHAPING METALS ESTABLISHMENT — Riyadh, KSA.**

*Business portfolio (Contracting of steel fabrication, Customized Mechanical Parts Manufacturing and repair, trading of various types of door hardware)*

**SENIOR MANAGER ACCOUNTS & FINANCE *May 2013 to July 2018***

*As a financial controller for a SAGIA-based company in KSA, I oversaw accounting, financial reporting, and internal controls. I actively participated in banking and finance activities, ensuring accurate reporting and timely payments to stakeholders. Reporting directly to the CEO, I managed legal matters with SAGIA to ensure business profitability and robust internal controls.*

***Key Duties & Responsibilities:***

* Managing daily operations for various business services, including finance and budget, as well as administrating policies, personnel, planning, administration, and purchasing.
* Handling books of accounts involves general journals, general ledgers, and trial balances, including finalizing accounts and audits.
* To prepare reconciliation of accounts with debtors and creditors.
* Supervision of Payroll for employees in coordination with the Human Resources Department

**Paragon City (Private) Limited — Lahore, Pakistan.**

*Business portfolio (Construction of house and land development; it is a housing society)*

**MANAGER ACCOUNTS & FINANCE *July 2010 to November 2012***

* I was promoted to Head of Department within 3 months of joining. Initially, I joined as an internal auditor.
* Effectively established and built an internal audit department.
* Successfully upgraded the company's accounting and society management software system. Worked directly with the developer to implement management vision and requirements clearly and adequately.
* Worked in the capacity of CFO/Chief Accountant and led the accounts department with a workforce of 15 staff members in total. I was directly reportable to the CEO. I was also given additional charge of Store Manager.

**RSM AVAIS HYDER LIAQUAT NAUMAN, CAs — Lahore, Pakistan**

*Business portfolio (6th largest Audit, Accounting & consultancy firm in the World)*

**AUDIT SUPERVISOR & TRAINEE UNDER ICAP *May 2006 to June 2010***

**Statutory Audit:** I have gained extensive experience in auditing large companies and conducted and supervised the statutory audits of several companies covering a broad spectrum of fields.

**Internal Audit:** Extensive experience in conducting internal audits of Significant, Medium Size & Small Sized Entities

**Special Assignment:** Conducted special assignments and investigative audits on behalf of stakeholders, which included:

1. Applied for the NOC of exchange company submitted to **State Bank of Pakistan**.
2. Applied for the NOC of Islamic Microfinance Bank submitted to **State Bank of Pakistan.**
3. Market study for LCV (Light Commercial Vehicles on behalf of **National Bank of Pakistan**.
4. Alhamra Avenue (Private) Limited. on behalf of **Faysal Bank Limited**
5. BNP (Private) Limited on behalf of **Management.**
6. SNL Pakistan (Private) Limited on behalf of **SNL Financials US**.
7. Various clients on behalf of **Bank Alfalah Limited.**

(verification of income and assessment of net worth).

***Key Duties & Responsibilities:***

* I was independently responsible for planning the audit strategy and controlling the audit work.
* Evaluating the risk and detection of fraud and errors.
* Complete and submit the Audit and report to the institution.
* Evaluating the risk and detection of fraud and errors.

**Education**

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| **THE INSTITUTE OF CHARTERED ACCOUNTANTS OF PAKISTAN** | **UNIVERSITY OF PUNJAB** |
| CA Inter | Bachelor in Commerce |

**Personal Details**

Language Proficiency: English, Arabic (Below Average), Urdu, Punjabi, Hindi

Visa Status: Visit Visa

Marital Status: Married

Date of Birth: 29/12/1979

Nationality: Pakistani