



Ishwor Prasad Ghimire

Date of Birth: 30/07/1993

Sales and Mercendiser

CONTACT



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Dubai, UAE

EDUCATION

Bachelor in Science of Information Technology 2011-2014

Sikkim Manipal University -India

Intermediate level +2 2009-2011

Oxford Secondary Higher School-
Nepal

SKILLS

- Communication
- Time management
- Organization
- Technical skills
- Creativity
- Research

LANGUAGE

English (Good)

Hindi (Good)

PROFESSIONAL SUMMARY

To land in a position that will further enhance my knowledge and skills in order for me to grow and become a company's asset in the future and Looking for the best opportunity in working field. I would like to join an Organization that is driven to excellence and promotes professional development based on employee's efforts, loyalty and work ethics. To have an opportunity to work with a reputed organization and expertise to grow, develop and advance with the organization.

WORK EXPERIENCE

Sales and Merchandiser Officer

Spinneys Supermarket Dubai llc may 2020

- Planning and developing merchandising strategies.
- Analyzing sales figures, market trends and customer behavior to determine product needs.
- Stocking sales floor shelves and creating attractive product displays.
- Determining the need for and implementing product promotions, price changes, mark downs, clear outs, etc.
- Ensuring retail staff are well informed on product details and promotions.

Sales Associate - Charles & keith brand (Dubai Mall)

Apparel Group llc -Dubai, UAE 2017-2018

- Ensure high levels of customer satisfaction through excellent sales service.
- Assess customers needs and provide assistance and information on product features.
- Welcome customers to the store and answer their queries.
- Follow and achieve department's sales goals on a monthly, quarterly and yearly basis.
- Maintain in-stock and presentable condition assigned areas.

IT Sales & Specialist

2015-2017

Computer Services Enterprise, Butwal, Nepal

- Providing training and professional development to the sales team
- Creating sales goals and implementing initiatives to increase sales
- Assisting sales team members to build quality relationships with customers.
- Collaboration with other company departments, such as marketing or finance, to offer customer support.

Affirmation:

I affirm that the above-mentioned details are correct as per my best of knowledge and belief. This resume correctly describes my Qualifications, my experiences. I understand that any willful misstatement described herein may lead to my disqualification or dismissal if engaged.

VALID DRIVING LICENSE:
Automatic Gear light vehicle