



JABIR V V

SALES EXECUTIVE

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 Al Rigga, Dubai

PERSONAL DETAILS

BIRTH : 17-01-1991

NATIONALITY : INDIAN

LICENCE DETAILS : 2575234(UAE)

DEGREE

LANGUAGE KNOWN

- ENGLISH
- MALAYALAM
- ARABIC
- HINDI

RELEVANT SKILLS

- Hard-working
- Fast-learner and Multi-tasking
- Analytical Mindset
- Sales/Forecast Management
- Industry Networking
- High-Level Sales Proficiency
- Strategical Planning/Analysis
- Integrity-Based Selling

SOFT SKILLS

- MS OFFICE, PDT

WORK EXPERIENCE



SALES EXECUTIVE

AL TAYEB INTERNATIONAL

(02/02/2019- 31/07/2022)

Abu Dhabi , United Arab Emirates



SUPERVISOR (2015- 2019)

Department store

Lulu Group International,

Khalidiyah Mall, Abu Dhabi ,

United Arab Emirates.



SALES STAFF (2011- 2015)

Homeappliance & Household&

Sports Lulu Group International,

Baniyas Mall, Abu Dhabi , United

Arab Emirates.

PRACTICAL SKILL

- Vast Managing experience in Retail sector .
- Conduct periodical review of assigned targets achieved
- Handle and resolve customer complaints.
- Well knowledge in each and every product s in Department stores.
- Monitor the competencies of departmental staff and provide guidance and training to ensure that they are appropriately developed to maximize their potential within the organization
- Conduct market survey (range & price), continually monitor work methods and make recommendations to the management team for improvements to the work process.
- Establish excellent customer service standards (take care of customer needs & wants) & handle customer complaints and also ensure that these are monitored and consistently applied by all staff
- In-depth knowledge of functionality of PDT and Stock planner.
- Good in customer handling, stock handling , dead stock clearing, inventory management displaying goods.
- Ability to successfully coach, train and follows up with team

Declaration

I hereby declare that the above-mentioned information is correct up to the best of my knowledge and I bear the responsibility for the correctness of the above-mentioned.