



# JABIR V V

## SALES EXECUTIVE

 Jabirvv77@gmail.com

 +971 0544280201

 Al Rigga, Dubai

### PERSONAL DETAILS

**BIRTH** : 17-01-1991

**NATIONALITY** : INDIAN

**LICENCE DETAILS** : 2575234(UAE)

 **DEGREE**

### LANGUAGE KNOWN

- ENGLISH
- MALAYALAM
- ARABIC
- HINDI

### RELEVANT SKILLS

- Hard-working
- Fast-learner and Multi-tasking
- Analytical Mindset
- Sales/Forecast Management
- Industry Networking
- High-Level Sales Proficiency
- Strategical Planning/Analysis
- Integrity-Based Selling

### SOFT SKILLS

- MS OFFICE, PDT

## WORK EXPERIENCE



### SALES EXECUTIVE

**AL TAYEB INTERNATIONAL**

**(02/02/2019- 31/07/2022)**

**Abu Dhabi , United Arab Emirates**



### SUPERVISOR (2015- 2019)

**Department store**

**Lulu Group International,**

**Khalidiyah Mall, Abu Dhabi ,**

**United Arab Emirates.**



### SALES STAFF (2011- 2015)

**Homeappliance & Household&**

**Sports Lulu Group International,**

**Baniyas Mall, Abu Dhabi , United**

**Arab Emirates.**

## PRACTICAL SKILL

- Vast Managing experience in Retail sector .
- Conduct periodical review of assigned targets achieved
- Handle and resolve customer complaints.
- Well knowledge in each and every products in Department stores.
- Monitor the competencies of departmental staff and provide guidance and training to ensure that they are appropriately developed to maximize their potential within the organization
- Conduct market survey (range & price), continually monitor work methods and make recommendations to the management team for improvements to the work process.
- Establish excellent customer service standards (take care of customer needs & wants) & handle customer complaints and also ensure that these are monitored and consistently applied by all staff
- In-depth knowledge of functionality of PDT and Stock planner.
- Good in customer handling, stock handling , dead stock clearing, inventory management displaying goods.
- Ability to successfully coach, train and follows up with team

## **Declaration**

I hereby declare that the above-mentioned information is correct up to the best of my knowledge and I bear the responsibility for the correctness of the above-mentioned.