



JAMSHEER PANAMKODE

PROFILE

Sales Staff with 5+ years of experience in training and supervising sales staff, and planning and implementing sales
Seeking a Phone Sales Representative position that offers an immediate challenge, career opportunity and advancement.

NATIONALITY : INDIAN

PLACE OF BIRTH: MANIKOTH , KERALA

DATE OF BIRTH: 09/12/1995

**LANGUAGES: ENGLISH , HINDI ,
MALAYALAM , TAMIL**

SKILLS

- stocking and replenishing**
- Customer and client relationships**
- Financial forecasting**
- Market research and strategy**
- Product knowledge**
- Sales planning**
- Sales presentations and demos**
- Social media management**
- Contract negotiation**

WORK EXPERIENCE

2021 - 2023

Al Madina Electronics Teamleader and Receiver

Masaud saif mobile phones llc 2 year experience (wholesale)
Majilan al madina supermarket llc 2 year mobile and electronics

2017 - 2019

Majelan al Madina Supermarket LLC, Dubai

Carry out in regular inventories
Receive orders and deliveries and stores materials in accordance with the system in force, in order to ensure continuous availability
Wide area sales across the country
Dealing with clients in purchase and sales of mobile phones

2014 - 2016

Masaud Said Mobile Phones Trading, Dubai

Mobile Sales (2 years) Responded to customer inbound phone sales queries. Managed new leads from outbound and inbound calls, e-mail and walk-in customer traffic. • Managed neatness and cleanliness of work stations and public store displays. • Prepared and submitted all required sales documentation in a prompt and accurate manner. • Opened and closed retail location in accordance with written company rules and procedures

QUALIFICATION

Higher Secondary Certificate Holder – Dr
A.G.H.S S Kodoth – Kerala

CURRENT RESPONSIBILITIES

Receiving, Mobile sales , Electronics in charge.



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Area
Bur Dubai, UAE