



JERIN JOSEPH

Sales Executive

My Contact

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📍 Flat no:14 , pyramid Building,
Karama Street, Dubai

Skills

- Excellent interpersonal and customer service skills
- Customer relations
- Fast learning
- Data entry
- Dedicated team player
- Sales strategy familiarity
- Office management
- Team Building
- Documentation and reporting
- Microsoft Word/Excel/E-mail
- Database organization
- Training development
- Microsoft Excel
- Talent management
- Self-directed
- Training and mentoring
- Customer friendly

Education Background

- Btech Mechanical engineering
MCET college
Calicut University
2012 - 2016

Don Bosco higher secondary school
Thrissur, Kerala ,india

2009-2011

Language

- English
- Hindi
- Malayalam
- Tamil

About Me

An energetic, hardworking, results-oriented team player who is passionate about business success, talented at supporting executive, team, and customer needs, and eager to bring strong administrative skills to a growing company in need of top-level support.

Professional Experience

RX TXNetwork solutions pvt ltd , Abudhabi
onsite engineer , customer relationship
Feb 2023- present

- Resolving customer issues using strong interpersonal skills and conflict resolution techniques.
- Guaranteeing positive customer experiences by efficiently resolving.
- Assistance for RTA kiosk machines in AG cars mamzar,for our parent company smart vision pvt ltd
- Customizing promotional strategies to meet the needs of different clients, products, and services.
- Building positive relationships with lenders to achieve optimal client deals and minimize customer concerns and complaints.

Pharmacopious Drugs Pvt Ltd ,Kerala, India
field sales executive

Jun 2019- oct 2022

- Maintaining clear and professional communication with customers for increasing the sales
- Writing thorough, precise incident reports and maintaining detailed records for comprehensive reference.
- Converting customers by cold calling and direct approach
- Excellent selling,negotiation and communication skills .
- Minimizing clients complaints and making the delivery for the product as soon as possible and in correct location
- Analysing competitive products,giving suggestions for improving sales
- Good collaborator and a good team player

Johns Honda bikes Pvt Ltd

sales executive
sep 2016-feb 2019

- Maintaining professional and friendly approach to the customers and clients
- Well aware abouts needs and mainly focusing on customer satisfaction
- High experience in closing the sales and make the customer happy with the product
- Taking the orders by cold calling and deliver the products in right time
- Excellent communication and friendly behaviour
- High knowledge abouts the products and services

Driving Licence uae

- Light vehicle manual
- Motor cycle