



# JIBIN PHILIP

"Experienced Merchandiser with 1 years in consumer goods industry. Skilled in inventory management, customer service, customer satisfaction and team building. ."

## CONTACT

+971509343677

jibinphilip400@gmail.com

<https://www.linkedin.com/in/jibin-philip-185064246>

Ritaj community, Block E ,Dubai  
investment park 2, Dubai, UAE

## PROFESSIONAL SKILLS

- Communication
- Behavioural Support
- Time Management
- Critical Thinking
- Problem Solving

## IT SKILLS

- Ms Word
- Ms Excel
- Ms PowerPoint

## LANGUAGE

- English
- Malayalam

## PERSONAL INFO

- DOB: 02/07/2000
- Martial Status : Unmarried
- Nationality : Indian
- Visa Status : Visit Visa

## DECLARATION

I here by declare that the above mentioned details are true to the best of my knowledge and belief.

## ACADEMIC PROFILE

- **MASTER OF BUSINESS ADMINISTRATION** (2021-2023)  
Mahatma Gandhi University ,Kottayam
- **BACHELOR OF COMMERCE** (2018-2021)  
Mahatma Gandhi University ,Kottayam
- **HIGHER SECONDARY** (2016-2018)  
Government of Kerala
- **HIGHER SCHOOL**  
Government of Kerala

## CARRIER SUMMARY

**MERCHANDISER (2023-24)- POPEES BABY CARE PRODUCTS PRIVATE LIMITED, CALICUT**

- Develop and implemented strategies to increase sales and customer experience.
- Plan and develop merchandising strategies that balance customer expectations and companies objectives.
- Maximise customer interest and sales level by displaying appropriately
- Analyse sales figures, customer reactions and market trends to anticipate product needs and plan product ranges/ stock

## PROJECT

- MBA - A Study on Working Capital Management of Pedilite Industries Limited.
- B.com- A study on Housing Finance Services with Special Reference to HDFC Bank in Ranni Taluk.

## CERTIFICATIONS

- Volunteer Members of the Organizing Committee of the International Conference on 'Impact of COVID-19 on Global Business Environmen' conducted by MACFAST College.
- Presented the topic titled 'Decoding union budget 2022-23' conducted by MACFAST College.
- Successfully completed the 'Asset Management' course offered by Great Learning Academy.
- Successfully attending the 'Free Human Resource Skills Workshop' at Tareeqa Global Solutions pvt ltd.