



JINSHA C KADER

BUSINESS DEVELOPEMENT MANAGER

2 Year & above experienced Business Development professional with a proven track record of driving revenue growth and forging strategic partnerships. Adept at market research and analysis, I have successfully contributed to the expansion of previous employers, achieving a 20% increase in revenue within the first year. Skilled in negotiation, proposal writing, and team collaboration, I am committed to leveraging my expertise to foster business success and drive sustainable growth in the market.

Contact

Phone

0566658446

Email

jinsha2668@gmail.com

DUBAI, UAE

Education

2022

MBA(HR&OPERATIONS)

APJ Abdul kalam Technological university, Kerala

2019

BBM

Mahatma Gandhi University, kerala

Expertise

- Sales and Negotiation
- Customer Relationship Management
- Exceptional Leadership Skills
- Adaptability
- Communication & Presentation
- Good convincing power

Language

English

Malayalam

Hindi

Tamil

Experience

8 MONTHS

AGHORA DESIGN ACADEMY

B D M

- Drive B2C sales
- To build trustworthy relationship with our customers
- Led the team for building up more marketing strategies, specially to build strong brand image and exposure
- Monitor expenses for marketing

1 YEAR

BAJAJ FINSERV

SALES OFFICER (S.M)

- Tieup new clients with bajaj finserv
- Drive B2B & B2C sales
- Achieving sales Target
- Recruiting & Training FOS

1 YEAR

RAAMC INDIA

SALES EXECUTIVE

- Drive sales
- Achieving sales Target
- Immediate customer support
- Spot marketing strategies
- Supposed to travel more than 75% of the working time

ACHIEVEMENT

I was awarded as the highest Isd app Penetration awarded in regional sales meet at Bajaj Finserv.

Reference

Josemon

Area Manager, Bajaj finserv

Phone: 9400076957

Dr.Shebin sharief

Associate professor, Ilahia college of engineering technology

Phone: 8610467148

Email : shebinsharief@gmail.com